

Sales Volume December 2018

Semen Indonesia Group Sales Volume

	NOVEMBER			DECEMBER			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
Semen Indonesia									
Domestic	2,593,306	2,566,901	1.03%	2,368,972	2,359,967	0.38%	27,421,500	27,091,729	1.22%
Export	250,130	169,638	47.45%	297,045	170,607	74.11%	3,174,726	1,870,861	69.69%
	2,843,437	2,736,539	3.91%	2,666,017	2,530,574	5.35%	30,596,226	28,962,590	5.64%
TLCC									
Domestic	130,142	166,757	-21.96%	121,075	143,823	-15.82%	1,355,784	1,865,953	-27.34%
Export	21,346	46,400	-54.00%	113,862	68,175	67.01%	859,575	519,567	65.44%
	151,489	213,157	-28.93%	234,937	211,998	10.82%	2,215,359	2,385,520	-7.13%
Total Group (SMGR)	2,994,925	2,949,697	1.53%	2,900,954	2,742,572	5.77%	32,811,585	31,348,110	4.67%

Industry

AREA	NOVEMBER			DECEMBER			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	390,544	465,628	-16.13%	358,105	421,927	-15.13%	4,595,202	4,896,522	-6.15%
BANTEN	340,241	318,197	6.93%	302,472	286,523	5.57%	3,471,799	3,187,518	8.92%
WEST JAVA	976,829	935,124	4.46%	903,451	848,819	6.44%	10,354,802	9,618,501	7.66%
CENTRAL JAVA	896,112	870,355	2.96%	781,360	801,013	-2.45%	9,888,661	9,124,701	8.37%
YOGYAKARTA	124,832	94,190	32.53%	127,794	85,585	49.32%	1,206,340	1,095,902	10.08%
EAST JAVA	904,239	879,381	2.83%	822,144	750,391	9.56%	9,493,027	9,541,341	-0.51%
TOTAL JAVA	3,632,796	3,562,875	1.96%	3,295,325	3,194,257	3.16%	39,009,830	37,464,484	4.12%
SUMATRA	1,367,930	1,401,678	-2.41%	1,402,432	1,307,159	7.29%	15,024,463	14,190,907	5.87%
KALIMANTAN	416,562	404,276	3.04%	390,594	379,659	2.88%	4,419,438	4,120,985	7.24%
SULAWESI	542,780	493,805	9.92%	507,777	458,217	10.82%	5,638,822	5,320,725	5.98%
NUSA TENGGARA	350,336	349,193	0.33%	335,005	304,912	9.87%	3,854,058	3,729,849	3.33%
INDONESIA TIMUR	161,025	153,663	4.79%	169,544	154,118	10.01%	1,594,442	1,522,947	4.69%
TOTAL INDONESIA	6,471,429	6,365,491	1.66%	6,100,677	5,798,323	5.21%	69,541,054	66,349,897	4.81%
EXPORT SEMEN	129,621	138,079	-6.13%	117,739	137,447	-14.34%	1,274,593	1,538,429	-17.15%
EXPORT KLINKER	518,733	423,871	22.38%	204,227	382,237	-46.57%	5,090,058	4,152,955	22.56%
TOTAL EXPORT	648,354	561,950	15.38%	321,966	519,684	-38.05%	6,364,651	5,691,384	11.83%
GRAND TOTAL	7,119,784	6,927,441	2.78%	6,422,642	6,318,007	1.66%	75,905,705	72,041,281	5.36%