

# Sales Volume December 2017

## Semen Indonesia Group Sales Volume

	NOVEMBER			DECEMBER			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	2,566,901	2,306,815	11.27%	2,359,967	2,182,947	8.11%	27,091,729	25,682,144	5.49%
Export	169,638	67,090	152.85%	170,607	48,676	250.49%	1,870,861	594,868	214.50%
	<b>2,736,539</b>	<b>2,373,905</b>	<b>15.28%</b>	<b>2,530,574</b>	<b>2,231,623</b>	<b>13.40%</b>	<b>28,962,590</b>	<b>26,277,012</b>	<b>10.22%</b>
<b>TLCC</b>									
Domestic	166,757	155,747	7.07%	143,823	173,299	-17.01%	1,865,953	1,789,185	4.29%
Export	46,400	58,637	-20.87%	68,175	85,253	-20.03%	519,567	798,462	-34.93%
	<b>213,157</b>	<b>214,384</b>	<b>-0.57%</b>	<b>211,998</b>	<b>258,552</b>	<b>-18.01%</b>	<b>2,385,520</b>	<b>2,587,647</b>	<b>-7.81%</b>
<b>Total Group (SMGR)</b>	<b>2,949,697</b>	<b>2,588,289</b>	<b>13.96%</b>	<b>2,742,572</b>	<b>2,490,176</b>	<b>10.14%</b>	<b>31,348,110</b>	<b>28,864,659</b>	<b>8.60%</b>

## Industry

AREA	NOVEMBER			DECEMBER			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	465,628	434,984	7.04%	421,927	401,302	5.14%	4,896,522	4,692,485	4.35%
BANTEN	318,197	275,542	15.48%	286,523	259,198	10.54%	3,187,518	2,909,675	9.55%
WEST JAVA	935,124	787,489	18.75%	848,819	752,937	12.73%	9,618,501	8,632,913	11.42%
CENTRAL JAVA	870,355	734,255	18.54%	801,013	703,519	13.86%	9,124,701	7,794,177	17.07%
YOGYAKARTA	94,190	85,952	9.58%	85,585	90,030	-4.94%	1,095,902	981,026	11.71%
EAST JAVA	879,381	779,317	12.84%	750,391	722,695	3.83%	9,541,341	8,435,239	13.11%
<b>TOTAL JAVA</b>	<b>3,562,875</b>	<b>3,097,539</b>	<b>15.02%</b>	<b>3,194,257</b>	<b>2,929,681</b>	<b>9.03%</b>	<b>37,464,484</b>	<b>33,445,514</b>	<b>12.02%</b>
SUMATRA	1,401,678	1,297,979	7.99%	1,307,159	1,258,426	3.87%	14,190,907	13,520,784	4.96%
KALIMANTAN	404,276	357,238	13.17%	379,659	347,025	9.40%	4,120,985	4,196,295	-1.79%
SULAWESI	493,805	515,033	-4.12%	458,217	484,095	-5.35%	5,320,725	5,466,825	-2.67%
NUSA TENGGARA	349,193	294,901	18.41%	304,912	303,185	0.57%	3,729,849	3,534,352	5.53%
INDONESIA TIMUR	153,663	117,087	31.24%	154,118	129,365	19.13%	1,522,947	1,475,521	3.21%
<b>TOTAL INDONESIA</b>	<b>6,365,491</b>	<b>5,679,777</b>	<b>12.07%</b>	<b>5,798,323</b>	<b>5,451,776</b>	<b>6.36%</b>	<b>66,349,897</b>	<b>61,639,292</b>	<b>7.64%</b>
EXPORT SEMEN	129,621	138,079	-6.13%	117,739	137,447	-14.34%	1,274,593	1,538,429	-17.15%
EXPORT KLINKER	518,733	423,871	22.38%	204,227	382,237	-46.57%	5,090,058	4,152,955	22.56%
<b>TOTAL EXPORT</b>	<b>648,354</b>	<b>561,950</b>	<b>15.38%</b>	<b>321,966</b>	<b>519,684</b>	<b>-38.05%</b>	<b>6,364,651</b>	<b>5,691,384</b>	<b>11.83%</b>
<b>GRAND TOTAL</b>	<b>7,013,845</b>	<b>6,241,727</b>	<b>12.37%</b>	<b>6,120,288</b>	<b>5,971,461</b>	<b>2.49%</b>	<b>72,714,548</b>	<b>67,330,676</b>	<b>8.00%</b>