

Sales Volume December 2016

Semen Indonesia Group Sales Volume

	NOVEMBER			DECEMBER			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	2,306,815	2,613,482	-11.73%	2,182,947	2,429,241	-10.14%	25,682,144	25,968,789	-1.10%
Export	67,090	29,450	127.81%	48,676	32,726	48.74%	632,456	481,943	31.23%
	2,373,905	2,642,932	-10.18%	2,231,623	2,461,967	-9.36%	26,314,600	26,450,732	-0.51%
TLCC									
Domestic	155,747	118,242	31.72%	173,299	127,611	35.80%	1,789,185	1,420,957	25.91%
Export	58,637	85,989	-31.81%	85,253	82,198	3.72%	798,462	912,941	-12.54%
	214,384	204,231	4.97%	258,552	209,809	23.23%	2,587,647	2,333,898	10.87%
Total Group (SMGR)	2,588,289	2,847,164	-9.09%	2,490,176	2,671,775	-6.80%	28,902,247	28,784,630	0.41%

Industry

AREA	NOVEMBER			DECEMBER			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	434,984	503,040	-13.53%	401,302	457,437	-12.27%	4,692,485	5,342,505	-12.17%
BANTEN	275,542	305,301	-9.75%	259,198	271,954	-4.69%	2,909,675	3,285,700	-11.44%
WEST JAVA	787,489	985,667	-20.11%	752,937	833,838	-9.70%	8,632,913	9,329,715	-7.47%
CENTRAL JAVA	734,255	766,603	-4.22%	703,519	664,815	5.82%	7,794,177	7,335,850	6.25%
YOGYAKARTA	85,952	93,858	-8.42%	90,030	74,114	21.47%	981,026	963,594	1.81%
EAST JAVA	779,317	830,450	-6.16%	722,695	702,384	2.89%	8,435,239	8,193,798	2.95%
TOTAL JAVA	3,097,539	3,484,919	-11.12%	2,929,681	3,004,543	-2.49%	33,445,514	34,451,162	-2.92%
SUMATRA	1,297,979	1,372,654	-5.44%	1,258,426	1,280,830	-1.75%	13,520,784	13,058,304	3.54%
KALIMANTAN	357,238	447,033	-20.09%	347,025	423,493	-18.06%	4,196,295	4,783,820	-12.28%
SULAWESI	515,033	534,966	-3.73%	484,095	486,756	-0.55%	5,466,825	4,810,717	13.64%
NUSA TENGGARA	294,901	327,914	-10.07%	303,185	321,421	-5.67%	3,534,352	3,494,480	1.14%
INDONESIA TIMUR	117,087	140,181	-16.47%	129,365	135,388	-4.45%	1,475,521	1,396,417	5.66%
TOTAL INDONESIA	5,679,777	6,307,668	-9.95%	5,451,776	5,652,431	-3.55%	61,639,292	61,994,900	-0.57%
EXPORT SEMEN	67,090	57,451	16.78%	48,676	32,726	48.74%	528,988	561,764	-5.83%
EXPORT KLINKER	33,720	19,000	77.47%	59,527	-	n/a	1,074,487	445,745	141.05%
TOTAL EXPORT	100,810	76,451	31.86%	108,203	32,726	230.63%	1,603,475	1,007,509	59.15%
GRAND TOTAL	5,780,587	6,384,119	-9.45%	5,559,979	5,685,157	-2.20%	63,242,767	63,002,409	0.38%