

# Sales Volume November 2018

## Semen Indonesia Group Sales Volume

	OCTOBER			NOVEMBER			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	2,837,332	2,772,156	2.35%	2,593,306	2,566,901	1.03%	25,052,528	24,731,762	1.30%
Export	322,116	145,271	121.73%	250,130	169,638	47.45%	2,877,681	1,700,255	69.25%
	<b>3,159,448</b>	<b>2,917,427</b>	<b>8.30%</b>	<b>2,843,437</b>	<b>2,736,539</b>	<b>3.91%</b>	<b>27,930,209</b>	<b>26,432,016</b>	<b>5.67%</b>
<b>TLCC</b>									
Domestic	135,256	154,380	-12.39%	130,142	166,757	-21.96%	1,234,708	1,722,130	-28.30%
Export	145,737	69,800	108.79%	21,346	46,400	-54.00%	745,714	451,392	65.20%
	<b>280,993</b>	<b>224,180</b>	<b>25.34%</b>	<b>151,489</b>	<b>213,157</b>	<b>-28.93%</b>	<b>1,980,422</b>	<b>2,173,522</b>	<b>-8.88%</b>
<b>Total Group (SMGR)</b>	<b>3,440,441</b>	<b>3,141,607</b>	<b>9.51%</b>	<b>2,994,925</b>	<b>2,949,697</b>	<b>1.53%</b>	<b>29,910,631</b>	<b>28,605,538</b>	<b>4.56%</b>

## Industry

AREA	OCTOBER			NOVEMBER			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	440,133	479,314	-8.17%	390,544	465,628	-16.13%	4,237,097	4,474,596	-5.31%
BANTEN	404,680	330,689	22.37%	340,241	318,197	6.93%	3,169,326	2,900,995	9.25%
WEST JAVA	1,100,275	964,579	14.07%	976,829	935,124	4.46%	9,451,351	8,769,682	7.77%
CENTRAL JAVA	1,021,348	929,016	9.94%	896,112	870,355	2.96%	9,107,301	8,323,688	9.41%
YOGYAKARTA	133,311	115,661	15.26%	124,832	94,190	32.53%	1,078,546	1,010,317	6.75%
EAST JAVA	985,971	926,187	6.45%	904,239	879,381	2.83%	8,670,883	8,790,950	-1.37%
<b>TOTAL JAVA</b>	<b>4,085,716</b>	<b>3,745,446</b>	<b>9.08%</b>	<b>3,632,796</b>	<b>3,562,875</b>	<b>1.96%</b>	<b>35,714,505</b>	<b>34,270,227</b>	<b>4.21%</b>
SUMATRA	1,533,006	1,494,379	2.58%	1,367,930	1,401,678	-2.41%	13,622,031	12,883,747	5.73%
KALIMANTAN	451,837	434,824	3.91%	416,562	404,276	3.04%	4,028,845	3,741,326	7.68%
SULAWESI	558,166	527,292	5.86%	542,780	493,805	9.92%	5,131,045	4,862,508	5.52%
NUSA TENGGARA	392,129	388,595	0.91%	350,336	349,193	0.33%	3,519,054	3,424,938	2.75%
INDONESIA TIMUR	167,327	163,539	2.32%	161,025	153,663	4.79%	1,424,898	1,368,828	4.10%
<b>TOTAL INDONESIA</b>	<b>7,188,181</b>	<b>6,754,075</b>	<b>6.43%</b>	<b>6,471,429</b>	<b>6,365,491</b>	<b>1.66%</b>	<b>63,440,377</b>	<b>60,551,574</b>	<b>4.77%</b>
EXPORT SEMEN	72,295	139,559	-48.20%	129,621	138,079	-6.13%	1,156,854	1,400,982	-17.43%
EXPORT KLINKER	587,218	320,912	82.98%	518,733	423,871	22.38%	4,885,831	3,770,718	29.57%
<b>TOTAL EXPORT</b>	<b>659,513</b>	<b>460,471</b>	<b>43.23%</b>	<b>648,354</b>	<b>561,950</b>	<b>15.38%</b>	<b>6,042,685</b>	<b>5,171,700</b>	<b>16.84%</b>
<b>GRAND TOTAL</b>	<b>7,847,694</b>	<b>7,214,546</b>	<b>8.78%</b>	<b>7,119,784</b>	<b>6,927,441</b>	<b>2.78%</b>	<b>69,483,062</b>	<b>65,723,274</b>	<b>5.72%</b>