

Sales Volume November 2017

Semen Indonesia Group Sales Volume

	OCTOBER			NOVEMBER			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	2,772,156	2,547,680	8.81%	2,566,901	2,306,815	11.27%	24,731,762	23,499,197	5.25%
Export	145,271	95,775	51.68%	169,638	67,090	152.85%	1,700,255	546,192	211.29%
	2,917,427	2,643,455	10.36%	2,736,539	2,373,905	15.28%	26,432,016	24,045,389	9.93%
TLCC									
Domestic	154,380	166,922	-7.51%	166,757	155,747	7.07%	1,722,130	1,615,885	6.58%
Export	69,800	94,310	-25.99%	46,400	58,637	-20.87%	451,392	713,209	-36.71%
	224,180	261,232	-14.18%	213,157	214,384	-0.57%	2,173,522	2,329,094	-6.68%
Total Group (SMGR)	3,141,607	2,904,686	8.16%	2,949,697	2,588,289	13.96%	28,605,538	26,374,483	8.46%

Industry

AREA	OCTOBER			NOVEMBER			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	479,314	436,788	9.74%	465,628	434,984	7.04%	4,474,596	4,291,183	4.27%
BANTEN	330,689	270,802	22.11%	318,197	275,542	15.48%	2,900,995	2,650,477	9.45%
WEST JAVA	964,579	797,892	20.89%	935,124	787,489	18.75%	8,769,682	7,879,975	11.29%
CENTRAL JAVA	929,016	768,989	20.81%	870,355	734,255	18.54%	8,323,688	7,090,658	17.39%
YOGYAKARTA	115,661	100,144	15.49%	94,190	85,952	9.58%	1,010,317	890,996	13.39%
EAST JAVA	926,187	827,370	11.94%	879,381	779,317	12.84%	8,790,950	7,712,544	13.98%
TOTAL JAVA	3,745,446	3,201,986	16.97%	3,562,875	3,097,539	15.02%	34,270,227	30,515,832	12.30%
SUMATRA	1,494,379	1,386,274	7.80%	1,401,678	1,297,979	7.99%	12,883,747	12,262,358	5.07%
KALIMANTAN	434,824	409,892	6.08%	404,276	357,238	13.17%	3,741,326	3,849,271	-2.80%
SULAWESI	527,292	568,650	-7.27%	493,805	515,033	-4.12%	4,862,508	4,982,730	-2.41%
NUSA TENGGARA	388,595	305,206	27.32%	349,193	294,901	18.41%	3,424,938	3,231,168	6.00%
INDONESIA TIMUR	163,539	131,571	24.30%	153,663	117,087	31.24%	1,368,828	1,346,157	1.68%
TOTAL INDONESIA	6,754,075	6,003,579	12.50%	6,365,491	5,679,777	12.07%	60,551,574	56,187,516	7.77%
EXPORT SEMEN	72,295	139,559	-48.20%	129,621	138,079	-6.13%	1,156,854	1,400,982	-17.43%
EXPORT KLINKER	587,218	320,912	82.98%	518,733	423,871	22.38%	4,885,831	3,770,718	29.57%
TOTAL EXPORT	659,513	460,471	43.23%	648,354	561,950	15.38%	6,042,685	5,171,700	16.84%
GRAND TOTAL	7,413,588	6,464,050	14.69%	7,013,845	6,241,727	12.37%	66,594,259	61,359,216	8.53%