

Sales Volume November 2016

Semen Indonesia Group Sales Volume

	OCTOBER			NOVEMBER			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	2,547,680	2,712,715	-6.08%	2,306,815	2,613,482	-11.73%	23,499,197	23,539,548	-0.17%
Export	95,775	28,302	238.40%	67,090	29,450	127.81%	583,780	449,217	29.95%
	2,643,455	2,741,017	-3.56%	2,373,905	2,642,932	-10.18%	24,082,977	23,988,765	0.39%
TLCC									
Domestic	166,922	131,904	26.55%	155,747	118,242	31.72%	1,615,885	1,293,346	24.94%
Export	94,310	46,883	101.16%	58,637	85,989	-31.81%	713,209	830,744	-14.15%
	261,232	178,787	46.11%	214,384	204,231	4.97%	2,329,094	2,124,089	9.65%
Total Group (SMGR)	2,904,686	2,919,804	-0.52%	2,588,289	2,847,164	-9.09%	26,412,071	26,112,854	1.15%

Industry

AREA	OCTOBER			NOVEMBER			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	436,788	496,508	-12.03%	434,984	503,040	-13.53%	4,291,183	4,885,068	-12.16%
BANTEN	270,802	319,583	-15.26%	275,542	305,301	-9.75%	2,650,477	3,013,746	-12.05%
WEST JAVA	797,892	1,051,560	-24.12%	787,489	985,667	-20.11%	7,879,975	8,495,877	-7.25%
CENTRAL JAVA	768,989	828,917	-7.23%	734,255	766,603	-4.22%	7,090,658	6,671,034	6.29%
YOGYAKARTA	100,144	100,040	0.10%	85,952	93,858	-8.42%	890,996	889,480	0.17%
EAST JAVA	827,370	870,477	-4.95%	779,317	830,450	-6.16%	7,712,544	7,491,414	2.95%
TOTAL JAVA	3,201,986	3,667,085	-12.68%	3,097,539	3,484,919	-11.12%	30,515,832	31,446,620	-2.96%
SUMATRA	1,386,274	1,428,167	-2.93%	1,297,979	1,372,654	-5.44%	12,262,358	11,777,474	4.12%
KALIMANTAN	409,892	454,625	-9.84%	357,238	447,033	-20.09%	3,849,271	4,360,327	-11.72%
SULAWESI	568,650	541,736	4.97%	515,033	534,966	-3.73%	4,982,730	4,323,960	15.24%
NUSA TENGGARA	305,206	348,234	-12.36%	294,901	327,914	-10.07%	3,231,168	3,173,059	1.83%
INDONESIA TIMUR	131,571	146,488	-10.18%	117,087	140,181	-16.47%	1,346,157	1,261,029	6.75%
TOTAL INDONESIA	6,003,579	6,586,335	-8.85%	5,679,777	6,307,668	-9.95%	56,187,516	56,342,469	-0.28%
EXPORT SEMEN	62,829	57,177	9.89%	67,090	57,451	16.78%	480,312	529,038	-9.21%
EXPORT KLINKER	133,284	55,597	139.73%	33,720	19,000	77.47%	1,014,960	445,745	127.70%
TOTAL EXPORT	196,113	112,774	73.90%	100,810	76,451	31.86%	1,495,272	974,783	53.40%
GRAND TOTAL	6,199,692	6,699,109	-7.45%	5,780,587	6,384,119	-9.45%	57,682,788	57,317,252	0.64%