

Sales Volume October 2018

Semen Indonesia Group Sales Volume

	SEPTEMBER			OCTOBER			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
Semen Indonesia									
Domestic	2,695,520	2,513,297	7.25%	2,837,332	2,772,156	2.35%	22,459,222	22,164,860	1.33%
Export	223,955	125,890	77.90%	322,116	145,271	121.73%	2,627,550	1,530,617	71.67%
	2,919,475	2,639,187	10.62%	3,159,448	2,917,427	8.30%	25,086,772	23,695,477	5.87%
TLCC									
Domestic	114,228	132,460	-13.76%	135,256	154,380	-12.39%	1,104,566	1,555,372	-28.98%
Export	99,013	-	n/a	145,737	69,800	108.79%	724,367	404,992	78.86%
	213,241	132,460	60.99%	280,993	224,180	25.34%	1,828,933	1,960,364	-6.70%
Total Group (SMGR)	3,132,716	2,771,647	13.03%	3,440,441	3,141,607	9.51%	26,915,705	25,655,842	4.91%

Industry

AREA	SEPTEMBER			OCTOBER			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	426,365	462,813	-7.88%	440,133	479,314	-8.17%	3,846,554	4,008,967	-4.05%
BANTEN	347,430	303,316	14.54%	404,680	330,689	22.37%	2,829,085	2,582,797	9.54%
WEST JAVA	1,040,874	933,218	11.54%	1,100,275	964,579	14.07%	8,474,522	7,834,559	8.17%
CENTRAL JAVA	1,012,953	896,704	12.96%	1,021,348	929,016	9.94%	8,211,189	7,453,333	10.17%
YOGYAKARTA	109,467	99,163	10.39%	133,311	115,661	15.26%	953,714	916,127	4.10%
EAST JAVA	914,829	857,906	6.64%	985,971	926,187	6.45%	7,766,644	7,911,569	-1.83%
TOTAL JAVA	3,851,919	3,553,119	8.41%	4,085,716	3,745,446	9.08%	32,081,708	30,707,351	4.48%
SUMATRA	1,464,391	1,346,477	8.76%	1,533,006	1,494,379	2.58%	12,254,100	11,482,069	6.72%
KALIMANTAN	417,445	381,734	9.35%	451,837	434,824	3.91%	3,612,283	3,337,049	8.25%
SULAWESI	562,192	532,464	5.58%	558,166	527,292	5.86%	4,588,265	4,368,703	5.03%
NUSA TENGGARA	348,036	346,401	0.47%	392,129	388,595	0.91%	3,168,717	3,075,745	3.02%
INDONESIA TIMUR	132,946	143,082	-7.08%	167,327	163,539	2.32%	1,263,873	1,215,166	4.01%
TOTAL INDONESIA	6,776,928	6,303,276	7.51%	7,188,181	6,754,075	6.43%	56,968,948	54,186,083	5.14%
EXPORT SEMEN	134,165	165,236	-18.80%	72,295	139,559	-48.20%	1,027,233	1,262,903	-18.66%
EXPORT KLINKER	385,950	272,318	41.73%	587,218	320,912	82.98%	4,367,098	3,346,847	30.48%
TOTAL EXPORT	520,115	437,555	18.87%	659,513	460,471	43.23%	5,394,331	4,609,750	17.02%
GRAND TOTAL	7,297,043	6,740,831	8.25%	7,847,694	7,214,546	8.78%	62,363,279	58,795,833	6.07%