

# Sales Volume October 2017

## Semen Indonesia Group Sales Volume

	SEPTEMBER			OCTOBER			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	2,513,297	2,422,709	3.74%	2,772,156	2,547,680	8.81%	22,164,860	21,192,381	4.59%
Export	125,890	60,499	108.09%	145,271	95,775	51.68%	1,530,617	479,102	219.48%
	<b>2,639,187</b>	<b>2,483,208</b>	<b>6.28%</b>	<b>2,917,427</b>	<b>2,643,455</b>	<b>10.36%</b>	<b>23,695,477</b>	<b>21,671,484</b>	<b>9.34%</b>
<b>TLCC</b>									
Domestic	132,460	154,504	-14.27%	154,380	166,922	-7.51%	1,555,372	1,460,138	6.52%
Export	-	54,238	-100.00%	69,800	94,310	-25.99%	404,992	654,572	-38.13%
	<b>132,460</b>	<b>208,742</b>	<b>-36.54%</b>	<b>224,180</b>	<b>261,232</b>	<b>-14.18%</b>	<b>1,960,364</b>	<b>2,114,710</b>	<b>-7.30%</b>
<b>Total Group (SMGR)</b>	<b>2,771,647</b>	<b>2,691,950</b>	<b>2.96%</b>	<b>3,141,607</b>	<b>2,904,686</b>	<b>8.16%</b>	<b>25,655,842</b>	<b>23,786,194</b>	<b>7.86%</b>

## Industry

AREA	SEPTEMBER			OCTOBER			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	462,813	384,475	20.38%	479,314	436,788	9.74%	4,008,967	3,856,199	3.96%
BANTEN	303,316	251,517	20.59%	330,689	270,802	22.11%	2,582,797	2,374,935	8.75%
WEST JAVA	933,218	786,970	18.58%	964,579	797,892	20.89%	7,834,559	7,092,486	10.46%
CENTRAL JAVA	896,704	741,533	20.93%	929,016	768,989	20.81%	7,453,333	6,356,402	17.26%
YOGYAKARTA	99,163	99,922	-0.76%	115,661	100,144	15.49%	916,127	805,044	13.80%
EAST JAVA	857,906	808,460	6.12%	926,187	827,370	11.94%	7,911,569	6,933,227	14.11%
<b>TOTAL JAVA</b>	<b>3,553,119</b>	<b>3,072,876</b>	<b>15.63%</b>	<b>3,745,446</b>	<b>3,201,986</b>	<b>16.97%</b>	<b>30,707,351</b>	<b>27,418,293</b>	<b>12.00%</b>
SUMATRA	1,346,477	1,199,542	12.25%	1,494,379	1,386,274	7.80%	11,482,069	10,964,379	4.72%
KALIMANTAN	381,734	390,570	-2.26%	434,824	409,892	6.08%	3,337,049	3,492,033	-4.44%
SULAWESI	532,464	488,075	9.09%	527,292	568,650	-7.27%	4,368,703	4,467,698	-2.22%
NUSA TENGGARA	346,401	308,923	12.13%	388,595	305,206	27.32%	3,075,745	2,936,266	4.75%
INDONESIA TIMUR	143,082	126,372	13.22%	163,539	131,571	24.30%	1,215,166	1,229,070	-1.13%
<b>TOTAL INDONESIA</b>	<b>6,303,276</b>	<b>5,586,357</b>	<b>12.83%</b>	<b>6,754,075</b>	<b>6,003,579</b>	<b>12.50%</b>	<b>54,186,083</b>	<b>50,507,739</b>	<b>7.28%</b>
EXPORT SEMEN	134,165	165,236	-18.80%	72,295	139,559	-48.20%	1,027,233	1,262,903	-18.66%
EXPORT KLINKER	385,950	272,318	41.73%	587,218	320,912	82.98%	4,367,098	3,346,847	30.48%
<b>TOTAL EXPORT</b>	<b>520,115</b>	<b>437,555</b>	<b>18.87%</b>	<b>659,513</b>	<b>460,471</b>	<b>43.23%</b>	<b>5,394,331</b>	<b>4,609,750</b>	<b>17.02%</b>
<b>GRAND TOTAL</b>	<b>6,823,391</b>	<b>6,023,911</b>	<b>13.27%</b>	<b>7,413,588</b>	<b>6,464,050</b>	<b>14.69%</b>	<b>59,580,414</b>	<b>55,117,489</b>	<b>8.10%</b>