

# Sales Volume October 2016

## Semen Indonesia Group Sales Volume

	SEPTEMBER			OCTOBER			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	2,422,709	2,446,482	-0.97%	2,547,680	2,712,715	-6.08%	21,192,381	20,926,066	1.27%
Export	60,499	45,162	33.96%	95,775	28,302	238.40%	516,690	419,767	23.09%
	<b>2,483,208</b>	<b>2,491,644</b>	<b>-0.34%</b>	<b>2,643,455</b>	<b>2,741,017</b>	<b>-3.56%</b>	<b>21,709,072</b>	<b>21,345,833</b>	<b>1.70%</b>
<b>TLCC</b>									
Domestic	154,504	114,663	34.75%	166,922	131,904	26.55%	1,460,138	1,175,104	24.26%
Export	54,238	66,406	-18.32%	94,310	46,883	101.16%	654,572	744,754	-12.11%
	<b>208,742</b>	<b>181,068</b>	<b>15.28%</b>	<b>261,232</b>	<b>178,787</b>	<b>46.11%</b>	<b>2,114,710</b>	<b>1,919,858</b>	<b>10.15%</b>
<b>Total Group (SMGR)</b>	<b>2,691,950</b>	<b>2,672,712</b>	<b>0.72%</b>	<b>2,904,686</b>	<b>2,919,804</b>	<b>-0.52%</b>	<b>23,823,781</b>	<b>23,265,691</b>	<b>2.40%</b>

## Industry

AREA	SEPTEMBER			OCTOBER			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	384,475	463,806	-17.10%	436,788	496,508	-12.03%	3,856,199	4,382,028	-12.00%
BANTEN	251,517	293,955	-14.44%	270,802	319,583	-15.26%	2,374,935	2,708,446	-12.31%
WEST JAVA	786,970	894,730	-12.04%	797,892	1,051,560	-24.12%	7,092,486	7,510,209	-5.56%
CENTRAL JAVA	741,533	733,171	1.14%	768,989	828,917	-7.23%	6,356,402	5,904,432	7.65%
YOGYAKARTA	99,922	95,149	5.02%	100,144	100,040	0.10%	805,044	795,622	1.18%
EAST JAVA	808,460	790,844	2.23%	827,370	870,477	-4.95%	6,933,227	6,660,964	4.09%
<b>TOTAL JAVA</b>	<b>3,072,876</b>	<b>3,271,655</b>	<b>-6.08%</b>	<b>3,201,986</b>	<b>3,667,085</b>	<b>-12.68%</b>	<b>27,418,293</b>	<b>27,961,701</b>	<b>-1.94%</b>
SUMATRA	1,199,542	1,256,198	-4.51%	1,386,274	1,428,167	-2.93%	10,964,379	10,404,820	5.38%
KALIMANTAN	390,570	406,832	-4.00%	409,892	454,625	-9.84%	3,492,033	3,913,294	-10.76%
SULAWESI	488,075	461,347	5.79%	568,650	541,736	4.97%	4,467,698	3,788,994	17.91%
NUSA TENGGARA	308,923	318,387	-2.97%	305,206	348,234	-12.36%	2,936,266	2,845,145	3.20%
INDONESIA TIMUR	126,372	114,930	9.96%	131,571	146,488	-10.18%	1,229,070	1,120,848	9.66%
<b>TOTAL INDONESIA</b>	<b>5,586,357</b>	<b>5,829,349</b>	<b>-4.17%</b>	<b>6,003,579</b>	<b>6,586,335</b>	<b>-8.85%</b>	<b>50,507,739</b>	<b>50,034,801</b>	<b>0.95%</b>
EXPORT SEMEN	46,999	45,666	2.92%	62,829	57,177	9.89%	413,223	471,587	-12.38%
EXPORT KLINKER	108,645	71,878	51.15%	133,284	55,597	139.73%	981,240	426,745	129.94%
<b>TOTAL EXPORT</b>	<b>155,644</b>	<b>117,544</b>	<b>32.41%</b>	<b>196,113</b>	<b>112,774</b>	<b>73.90%</b>	<b>1,394,462</b>	<b>898,332</b>	<b>55.23%</b>
<b>GRAND TOTAL</b>	<b>5,742,001</b>	<b>5,946,893</b>	<b>-3.45%</b>	<b>6,199,692</b>	<b>6,699,109</b>	<b>-7.45%</b>	<b>51,902,201</b>	<b>50,933,133</b>	<b>1.90%</b>