

Sales Volume September 2018

Semen Indonesia Group Sales Volume

	AUGUST			SEPTEMBER			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
Semen Indonesia									
Domestic	2,597,844	2,668,771	-2.66%	2,695,520	2,513,297	7.25%	19,621,890	19,392,704	1.18%
Export	306,117	205,219	49.17%	223,955	125,890	77.90%	2,305,435	1,385,346	66.42%
	2,903,960	2,873,989	1.04%	2,919,475	2,639,187	10.62%	21,927,324	20,778,050	5.53%
TLCC									
Domestic	125,019	153,710	-18.67%	114,228	132,460	-13.76%	969,310	1,400,993	-30.81%
Export	16,501	10,200	61.77%	99,013	-	n/a	578,630	335,192	72.63%
	141,520	163,910	-13.66%	213,241	132,460	60.99%	1,547,940	1,736,185	-10.84%
Total Group (SMGR)	3,045,480	3,037,899	0.25%	3,132,716	2,771,647	13.03%	23,475,264	22,514,235	4.27%

Industry

AREA	AUGUST			SEPTEMBER			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	395,530	471,497	-16.11%	426,365	462,813	-7.88%	3,406,421	3,529,653	-3.49%
BANTEN	321,037	311,503	3.06%	347,430	303,316	14.54%	2,424,405	2,252,108	7.65%
WEST JAVA	996,855	968,864	2.89%	1,040,874	933,218	11.54%	7,374,248	6,869,979	7.34%
CENTRAL JAVA	983,253	932,888	5.40%	1,012,953	896,704	12.96%	7,189,841	6,524,317	10.20%
YOGYAKARTA	110,159	108,833	1.22%	109,467	99,163	10.39%	820,404	800,466	2.49%
EAST JAVA	885,755	924,645	-4.21%	914,829	857,906	6.64%	6,780,673	6,985,381	-2.93%
TOTAL JAVA	3,692,589	3,718,230	-0.69%	3,851,919	3,553,119	8.41%	27,995,992	26,961,905	3.84%
SUMATRA	1,419,750	1,407,516	0.87%	1,464,391	1,346,477	8.76%	10,721,095	9,987,690	7.34%
KALIMANTAN	411,175	377,274	8.99%	417,445	381,734	9.35%	3,160,446	2,902,225	8.90%
SULAWESI	521,133	518,958	0.42%	562,192	532,464	5.58%	4,030,100	3,841,412	4.91%
NUSA TENGGARA	352,933	343,299	2.81%	348,036	346,401	0.47%	2,776,589	2,687,150	3.33%
INDONESIA TIMUR	135,261	130,555	3.60%	132,946	143,082	-7.08%	1,096,546	1,051,627	4.27%
TOTAL INDONESIA	6,532,840	6,495,831	0.57%	6,776,928	6,303,276	7.51%	49,780,767	47,432,008	4.95%
EXPORT SEMEN	160,058	106,087	50.87%	134,165	165,236	-18.80%	954,938	1,123,344	-14.99%
EXPORT KLINKER	519,291	435,055	19.36%	385,950	272,318	41.73%	3,779,880	3,025,935	24.92%
TOTAL EXPORT	679,349	541,143	25.54%	520,115	437,555	18.87%	4,734,818	4,149,279	14.11%
GRAND TOTAL	7,212,189	7,036,974	2.49%	7,297,043	6,740,831	8.25%	54,515,585	51,581,287	5.69%