

Sales Volume September 2017

Semen Indonesia Group Sales Volume

	AUGUST			SEPTEMBER			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	2,668,771	2,512,632	6.21%	2,513,297	2,422,709	3.74%	19,392,704	18,644,702	4.01%
Export	205,219	86,803	136.42%	125,890	60,499	108.09%	1,385,346	383,327	261.40%
	2,873,989	2,599,434	10.56%	2,639,187	2,483,208	6.28%	20,778,050	19,028,029	9.20%
TLCC									
Domestic	153,710	130,623	17.67%	132,460	154,504	-14.27%	1,400,993	1,293,216	8.33%
Export	10,200	42,710	-76.12%	-	54,238	-100.00%	335,192	560,262	-40.17%
	163,910	173,333	-5.44%	132,460	208,742	-36.54%	1,736,185	1,853,478	-6.33%
Total Group (SMGR)	3,037,899	2,772,768	9.56%	2,771,647	2,691,950	2.96%	22,514,235	20,881,507	7.82%

Industry

AREA	AUGUST			SEPTEMBER			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	471,497	439,216	7.35%	462,813	384,475	20.38%	3,529,653	3,419,411	3.22%
BANTEN	311,503	272,321	14.39%	303,316	251,517	20.59%	2,252,108	2,104,133	7.03%
WEST JAVA	968,864	823,249	17.69%	933,218	786,970	18.58%	6,869,979	6,294,594	9.14%
CENTRAL JAVA	932,888	798,994	16.76%	896,704	741,533	20.93%	6,524,317	5,587,413	16.77%
YOGYAKARTA	108,833	99,038	9.89%	99,163	99,922	-0.76%	800,466	704,899	13.56%
EAST JAVA	924,645	784,413	17.88%	857,906	808,460	6.12%	6,985,381	6,105,856	14.40%
TOTAL JAVA	3,718,230	3,217,230	15.57%	3,553,119	3,072,876	15.63%	26,961,905	24,216,307	11.34%
SUMATRA	1,407,516	1,335,558	5.39%	1,346,477	1,199,542	12.25%	9,987,690	9,578,105	4.28%
KALIMANTAN	377,274	416,591	-9.44%	381,734	390,570	-2.26%	2,902,225	3,082,140	-5.84%
SULAWESI	518,958	492,755	5.32%	532,464	488,075	9.09%	3,841,412	3,899,048	-1.48%
NUSA TENGGARA	343,299	364,656	-5.86%	346,401	308,923	12.13%	2,687,150	2,631,061	2.13%
INDONESIA TIMUR	130,555	110,913	17.71%	143,082	126,372	13.22%	1,051,627	1,097,499	-4.18%
TOTAL INDONESIA	6,495,831	5,937,702	9.40%	6,303,276	5,586,357	12.83%	47,432,008	44,504,160	6.58%
EXPORT SEMEN	160,058	106,087	50.87%	134,165	165,236	-18.80%	954,938	1,123,344	-14.99%
EXPORT KLINKER	519,291	435,055	19.36%	385,950	272,318	41.73%	3,779,880	3,025,935	24.92%
TOTAL EXPORT	679,349	541,143	25.54%	520,115	437,555	18.87%	4,734,818	4,149,279	14.11%
GRAND TOTAL	7,175,180	6,478,845	10.75%	6,823,391	6,023,911	13.27%	52,166,826	48,653,439	7.22%