

Sales Volume September 2016

Semen Indonesia Group Sales Volume

	AUGUST			SEPTEMBER			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	2,512,632	2,300,121	9.24%	2,422,709	2,446,482	-0.97%	18,644,702	18,213,351	2.37%
Export	86,803	30,148	187.92%	60,499	45,162	33.96%	420,915	391,465	7.52%
	2,599,434	2,330,269	11.55%	2,483,208	2,491,644	-0.34%	19,065,617	18,604,816	2.48%
TLCC									
Domestic	130,623	121,550	7.46%	154,504	114,663	34.75%	1,293,216	1,043,200	23.97%
Export	42,710	38,624	10.58%	54,238	66,406	-18.32%	560,262	697,871	-19.72%
	173,333	160,174	8.22%	208,742	181,068	15.28%	1,853,478	1,741,071	6.46%
Total Group (SMGR)	2,772,768	2,490,442	11.34%	2,691,950	2,672,712	0.72%	20,919,095	20,345,887	2.82%

Industry

AREA	AUGUST			SEPTEMBER			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	439,216	435,468	0.86%	384,475	463,806	-17.10%	3,419,411	3,885,520	-12.00%
BANTEN	272,321	300,222	-9.29%	251,517	293,955	-14.44%	2,104,133	2,388,863	-11.92%
WEST JAVA	823,249	810,919	1.52%	786,970	894,730	-12.04%	6,294,594	6,458,649	-2.54%
CENTRAL JAVA	798,994	699,227	14.27%	741,533	733,171	1.14%	5,587,413	5,075,515	10.09%
YOGYAKARTA	99,038	90,973	8.87%	99,922	95,149	5.02%	704,899	695,582	1.34%
EAST JAVA	784,413	783,602	0.10%	808,460	790,844	2.23%	6,105,856	5,790,487	5.45%
TOTAL JAVA	3,217,230	3,120,412	3.10%	3,072,876	3,271,655	-6.08%	24,216,307	24,294,615	-0.32%
SUMATRA	1,335,558	1,153,210	15.81%	1,199,542	1,256,198	-4.51%	9,578,105	8,976,653	6.70%
KALIMANTAN	416,591	393,680	5.82%	390,570	406,832	-4.00%	3,082,140	3,458,669	-10.89%
SULAWESI	492,755	408,108	20.74%	488,075	461,347	5.79%	3,899,048	3,247,258	20.07%
NUSA TENGGARA	364,656	311,614	17.02%	308,923	318,387	-2.97%	2,631,061	2,496,911	5.37%
INDONESIA TIMUR	110,913	105,486	5.14%	126,372	114,930	9.96%	1,097,499	974,360	12.64%
TOTAL INDONESIA	5,937,702	5,492,510	8.11%	5,586,357	5,829,349	-4.17%	44,504,160	43,448,466	2.43%
EXPORT SEMEN	41,780	31,022	34.68%	46,999	45,666	2.92%	350,394	414,410	-15.45%
EXPORT KLINKER	145,224	127,135	14.23%	108,645	71,878	51.15%	847,956	371,148	128.47%
TOTAL EXPORT	187,004	158,157	18.24%	155,644	117,544	32.41%	1,198,349	785,558	52.55%
GRAND TOTAL	6,124,706	5,650,667	8.39%	5,742,001	5,946,893	-3.45%	45,702,510	44,234,024	3.32%