

Sales Volume August 2018

Semen Indonesia Group Sales Volume

	JULY			AUGUST			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
Semen Indonesia									
Domestic	2,505,014	2,248,669	11.40%	2,597,844	2,668,771	-2.66%	16,926,369	16,879,407	0.28%
Export	272,163	214,380	26.95%	306,117	205,219	49.17%	2,081,480	1,259,456	65.27%
	2,777,178	2,463,049	12.75%	2,903,960	2,873,989	1.04%	19,007,849	18,138,863	4.79%
TLCC									
Domestic	122,640	140,239	-12.55%	125,019	153,710	-18.67%	855,082	1,268,532	-32.59%
Export	51,175	29,279	74.78%	16,501	10,200	61.77%	479,617	335,192	43.09%
	173,814	169,519	2.53%	141,520	163,910	-13.66%	1,334,699	1,603,725	-16.78%
Total Group (SMGR)	2,950,992	2,632,567	12.10%	3,045,480	3,037,899	0.25%	20,342,549	19,742,587	3.04%

Industry

AREA	JULY			AUGUST			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	401,704	374,744	7.19%	395,530	471,497	-16.11%	2,980,056	3,066,840	-2.83%
BANTEN	304,897	247,352	23.26%	321,037	311,503	3.06%	2,076,975	1,948,792	6.58%
WEST JAVA	967,691	854,065	13.30%	996,855	968,864	2.89%	6,333,373	5,936,761	6.68%
CENTRAL JAVA	997,250	856,112	16.49%	983,253	932,888	5.40%	6,176,888	5,627,613	9.76%
YOGYAKARTA	107,557	93,511	15.02%	110,159	108,833	1.22%	710,937	701,303	1.37%
EAST JAVA	870,724	821,563	5.98%	885,755	924,645	-4.21%	5,865,844	6,127,476	-4.27%
TOTAL JAVA	3,649,822	3,247,348	12.39%	3,692,589	3,718,230	-0.69%	24,144,073	23,408,786	3.14%
SUMATRA	1,355,525	1,204,876	12.50%	1,419,750	1,407,516	0.87%	9,256,703	8,641,213	7.12%
KALIMANTAN	362,349	326,335	11.04%	411,175	377,274	8.99%	2,743,001	2,520,491	8.83%
SULAWESI	518,181	455,014	13.88%	521,133	518,958	0.42%	3,467,908	3,308,948	4.80%
NUSA TENGGARA	403,946	293,986	37.40%	352,933	343,299	2.81%	2,428,553	2,340,750	3.75%
INDONESIA TIMUR	133,343	111,138	19.98%	135,261	130,555	3.60%	963,600	908,545	6.06%
TOTAL INDONESIA	6,423,167	5,638,695	13.91%	6,532,840	6,495,831	0.57%	43,003,839	41,128,732	4.56%
EXPORT SEMEN	112,210	157,757	-28.87%	160,058	106,087	50.87%	820,773	958,108	-14.33%
EXPORT KLINKER	614,696	351,562	74.85%	519,291	435,055	19.36%	3,393,930	2,753,616	23.25%
TOTAL EXPORT	726,906	509,318	42.72%	679,349	541,143	25.54%	4,214,703	3,711,724	13.55%
GRAND TOTAL	7,150,073	6,148,014	16.30%	7,212,189	7,036,974	2.49%	47,218,542	44,840,457	5.30%