

Sales Volume August 2017

Semen Indonesia Group Sales Volume

	JULY			AUGUST			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	2,248,669	1,524,847	47.47%	2,668,771	2,512,632	6.21%	16,879,407	16,221,993	4.05%
Export	214,380	84,562	153.52%	205,219	86,803	136.42%	1,259,456	322,828	290.13%
	2,463,049	1,609,409	53.04%	2,873,989	2,599,434	10.56%	18,138,863	16,544,821	9.63%
TLCC									
Domestic	140,239	167,987	-16.52%	153,710	130,623	17.67%	1,268,532	1,138,712	11.40%
Export	29,279	48,764	-39.96%	10,200	42,710	-76.12%	335,192	506,024	-33.76%
	169,519	216,751	-21.79%	163,910	173,333	-5.44%	1,603,725	1,644,736	-2.49%
Total Group (SMGR)	2,632,567	1,826,160	44.16%	3,037,899	2,772,768	9.56%	19,742,587	18,189,557	8.54%

Industry

AREA	JULY			AUGUST			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	374,744	191,008	96.19%	471,497	439,216	7.35%	3,066,840	3,034,936	1.05%
BANTEN	247,352	130,190	89.99%	311,503	272,321	14.39%	1,948,792	1,852,616	5.19%
WEST JAVA	854,065	456,698	87.01%	968,864	823,249	17.69%	5,936,761	5,507,625	7.79%
CENTRAL JAVA	856,112	493,456	73.49%	932,888	798,994	16.76%	5,627,613	4,845,880	16.13%
YOGYAKARTA	93,511	61,627	51.74%	108,833	99,038	9.89%	701,303	604,977	15.92%
EAST JAVA	821,563	460,788	78.30%	924,645	784,413	17.88%	6,127,476	5,297,397	15.67%
TOTAL JAVA	3,247,348	1,793,768	81.03%	3,718,230	3,217,230	15.57%	23,408,786	21,143,432	10.71%
SUMATRA	1,204,876	799,822	50.64%	1,407,516	1,335,558	5.39%	8,641,213	8,378,563	3.13%
KALIMANTAN	326,335	273,401	19.36%	377,274	416,591	-9.44%	2,520,491	2,691,570	-6.36%
SULAWESI	455,014	374,982	21.34%	518,958	492,755	5.32%	3,308,948	3,410,973	-2.99%
NUSA TENGGARA	293,986	271,170	8.41%	343,299	364,656	-5.86%	2,340,750	2,322,138	0.80%
INDONESIA TIMUR	111,138	92,445	20.22%	130,555	110,913	17.71%	908,545	971,128	-6.44%
TOTAL INDONESIA	5,638,695	3,605,587	56.39%	6,495,831	5,937,702	9.40%	41,128,732	38,917,803	5.68%
EXPORT SEMEN	112,210	157,757	-28.87%	160,058	106,087	50.87%	820,773	958,108	-14.33%
EXPORT KLINKER	614,696	351,562	74.85%	519,291	435,055	19.36%	3,393,930	2,753,616	23.25%
TOTAL EXPORT	726,906	509,318	42.72%	679,349	541,143	25.54%	4,214,703	3,711,724	13.55%
GRAND TOTAL	6,365,602	4,114,906	54.70%	7,175,180	6,478,845	10.75%	45,343,435	42,629,528	6.37%