

Sales Volume August 2016

Semen Indonesia Group Sales Volume

	JULY			AUGUST			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	1,524,847	1,477,748	3.19%	2,512,632	2,300,121	9.24%	16,221,993	15,766,869	2.89%
Export	84,562	79,476	6.40%	86,803	30,148	187.92%	360,416	346,303	4.08%
	1,609,409	1,557,224	3.35%	2,599,434	2,330,269	11.55%	16,582,409	16,113,172	2.91%
TLCC									
Domestic	167,987	122,044	37.64%	130,623	121,550	7.46%	1,138,712	928,537	22.64%
Export	48,764	87,067	-43.99%	42,710	38,624	10.58%	506,024	631,465	-19.87%
	216,751	209,111	3.65%	173,333	160,174	8.22%	1,644,736	1,560,003	5.43%
Total Group (SMGR)	1,826,160	1,766,335	3.39%	2,772,768	2,490,442	11.34%	18,227,145	17,673,175	3.13%

Industry

AREA	JULY			AUGUST			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	191,008	249,246	-23.37%	439,216	435,468	0.86%	3,034,936	3,421,714	-11.30%
BANTEN	130,190	164,319	-20.77%	272,321	300,222	-9.29%	1,852,616	2,094,907	-11.57%
WEST JAVA	456,698	508,916	-10.26%	823,249	810,919	1.52%	5,507,625	5,563,919	-1.01%
CENTRAL JAVA	493,456	432,336	14.14%	798,994	699,227	14.27%	4,845,880	4,342,344	11.60%
YOGYAKARTA	61,627	60,837	1.30%	99,038	90,973	8.87%	604,977	600,433	0.76%
EAST JAVA	460,788	457,055	0.82%	784,413	783,602	0.10%	5,297,397	4,999,643	5.96%
TOTAL JAVA	1,793,768	1,872,708	-4.22%	3,217,230	3,120,412	3.10%	21,143,432	21,022,960	0.57%
SUMATRA	799,822	727,433	9.95%	1,335,558	1,153,210	15.81%	8,378,563	7,720,455	8.52%
KALIMANTAN	273,401	276,520	-1.13%	416,591	393,680	5.82%	2,691,570	3,051,837	-11.80%
SULAWESI	374,982	338,963	10.63%	492,755	408,108	20.74%	3,410,973	2,785,911	22.44%
NUSA TENGGARA	271,170	214,818	26.23%	364,656	311,614	17.02%	2,322,138	2,178,524	6.59%
INDONESIA TIMUR	92,445	97,092	-4.79%	110,913	105,486	5.14%	971,128	859,429	13.00%
TOTAL INDONESIA	3,605,587	3,527,534	2.21%	5,937,702	5,492,510	8.11%	38,917,803	37,619,117	3.45%
EXPORT SEMEN	53,562	79,994	-33.04%	41,780	31,022	34.68%	303,395	368,744	-17.72%
EXPORT KLINKER	149,629	84,107	77.90%	145,224	127,135	14.23%	739,310	299,270	147.04%
TOTAL EXPORT	203,191	164,101	23.82%	187,004	158,157	18.24%	1,042,705	668,014	56.09%
GRAND TOTAL	3,808,778	3,691,635	3.17%	6,124,706	5,650,667	8.39%	39,960,508	38,287,131	4.37%