

Sales Volume July 2017

Semen Indonesia Group Sales Volume

	JUNE			JULY			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	1,540,578	2,171,288	-29.05%	2,248,669	1,524,847	47.47%	14,210,636	13,709,361	3.66%
Export	279,902	55,555	403.83%	214,380	84,562	153.52%	1,054,237	236,026	346.66%
	1,820,480	2,226,842	-18.25%	2,463,049	1,609,409	53.04%	15,264,874	13,945,387	9.46%
TLCC									
Domestic	171,646	181,334	-5.34%	140,239	167,987	-16.52%	1,114,823	1,008,089	10.59%
Export	-	53,100	-100.00%	29,279	48,764	-39.96%	324,992	463,314	-29.85%
	171,646	234,434	-26.78%	169,519	216,751	-21.79%	1,439,815	1,471,403	-2.15%
Total Group (SMGR)	1,992,126	2,461,276	-19.06%	2,632,567	1,826,160	44.16%	16,704,688	15,416,790	8.35%

Industry

AREA	JUNE			JULY			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	267,894	417,652	-35.86%	374,744	191,008	96.19%	2,595,344	2,595,720	-0.01%
BANTEN	153,827	229,648	-33.02%	247,352	130,190	89.99%	1,637,289	1,580,295	3.61%
WEST JAVA	509,930	729,628	-30.11%	854,065	456,698	87.01%	4,967,898	4,684,376	6.05%
CENTRAL JAVA	537,939	676,745	-20.51%	856,112	493,456	73.49%	4,694,725	4,046,886	16.01%
YOGYAKARTA	62,964	82,035	-23.25%	93,511	61,627	51.74%	592,470	505,940	17.10%
EAST JAVA	533,346	727,692	-26.71%	821,563	460,788	78.30%	5,202,831	4,512,984	15.29%
TOTAL JAVA	2,065,899	2,863,401	-27.85%	3,247,348	1,793,768	81.03%	19,690,556	17,926,201	9.84%
SUMATRA	796,081	1,082,914	-26.49%	1,204,876	799,822	50.64%	7,233,697	7,043,005	2.71%
KALIMANTAN	251,762	315,033	-20.08%	326,335	273,401	19.36%	2,143,217	2,274,980	-5.79%
SULAWESI	312,286	433,832	-28.02%	455,014	374,982	21.34%	2,789,990	2,918,218	-4.39%
NUSA TENGGARA	239,500	277,245	-13.61%	293,986	271,170	8.41%	1,997,451	1,957,482	2.04%
INDONESIA TIMUR	65,829	123,579	-46.73%	111,138	92,445	20.22%	777,990	860,215	-9.56%
TOTAL INDONESIA	3,731,358	5,096,004	-26.78%	5,638,695	3,605,587	56.39%	34,632,901	32,980,101	5.01%
EXPORT SEMEN	68,625	158,847	-56.80%	112,210	157,757	-28.87%	660,715	852,021	-22.45%
EXPORT KLINKER	215,940	441,573	-51.10%	614,696	351,562	74.85%	2,874,639	2,318,561	23.98%
TOTAL EXPORT	284,565	600,421	-52.61%	726,906	509,318	42.72%	3,535,354	3,170,581	11.50%
GRAND TOTAL	4,015,922	5,696,425	-29.50%	6,365,602	4,114,906	54.70%	38,168,255	36,150,683	5.58%