

# Sales Volume July 2016

## Semen Indonesia Group Sales Volume

	JUNE			JULY			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	2,171,288	2,075,268	4.63%	1,524,847	1,477,748	3.19%	13,709,361	13,466,748	1.80%
Export	55,555	52,498	5.82%	84,562	79,476	6.40%	273,614	316,155	-13.46%
	<b>2,226,842</b>	<b>2,127,766</b>	<b>4.66%</b>	<b>1,609,409</b>	<b>1,557,224</b>	<b>3.35%</b>	<b>13,982,974</b>	<b>13,782,903</b>	<b>1.45%</b>
<b>TLCC</b>									
Domestic	181,334	117,764	53.98%	167,987	122,044	37.64%	1,008,089	806,988	24.92%
Export	53,100	60,993	-12.94%	48,764	87,067	-43.99%	463,314	592,841	-21.85%
	<b>234,434</b>	<b>178,758</b>	<b>31.15%</b>	<b>216,751</b>	<b>209,111</b>	<b>3.65%</b>	<b>1,471,403</b>	<b>1,399,829</b>	<b>5.11%</b>
<b>Total Group (SMGR)</b>	<b>2,461,276</b>	<b>2,306,524</b>	<b>6.71%</b>	<b>1,826,160</b>	<b>1,766,335</b>	<b>3.39%</b>	<b>15,454,377</b>	<b>15,182,732</b>	<b>1.79%</b>

## Industry

AREA	JUNE			JULY			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	417,652	475,140	-12.10%	191,008	249,246	-23.37%	2,595,720	2,986,246	-13.08%
BANTEN	229,648	277,908	-17.37%	130,190	164,319	-20.77%	1,580,295	1,794,685	-11.95%
WEST JAVA	729,628	781,981	-6.69%	456,698	508,916	-10.26%	4,684,376	4,752,999	-1.44%
CENTRAL JAVA	676,745	621,511	8.89%	493,456	432,336	14.14%	4,046,886	3,643,117	11.08%
YOGYAKARTA	82,035	84,745	-3.20%	61,627	60,837	1.30%	505,940	509,460	-0.69%
EAST JAVA	727,692	682,543	6.61%	460,788	457,055	0.82%	4,512,984	4,216,041	7.04%
<b>TOTAL JAVA</b>	<b>2,863,401</b>	<b>2,923,828</b>	<b>-2.07%</b>	<b>1,793,768</b>	<b>1,872,708</b>	<b>-4.22%</b>	<b>17,926,201</b>	<b>17,902,549</b>	<b>0.13%</b>
SUMATRA	1,082,914	999,299	8.37%	799,822	727,433	9.95%	7,043,005	6,567,246	7.24%
KALIMANTAN	315,033	356,520	-11.64%	273,401	276,520	-1.13%	2,274,980	2,658,157	-14.42%
SULAWESI	433,832	345,495	25.57%	374,982	338,963	10.63%	2,918,218	2,377,803	22.73%
NUSA TENGGARA	277,245	286,767	-3.32%	271,170	214,818	26.23%	1,957,482	1,866,910	4.85%
INDONESIA TIMUR	123,579	113,297	9.07%	92,445	97,092	-4.79%	860,215	753,944	14.10%
<b>TOTAL INDONESIA</b>	<b>5,096,004</b>	<b>5,025,206</b>	<b>1.41%</b>	<b>3,605,587</b>	<b>3,527,534</b>	<b>2.21%</b>	<b>32,980,101</b>	<b>32,126,607</b>	<b>2.66%</b>
EXPORT SEMEN	55,555	53,016	4.79%	53,562	79,994	-33.04%	261,615	337,722	-22.54%
EXPORT KLINKER	115,009	88,028	30.65%	149,629	84,107	77.90%	594,087	172,135	245.13%
<b>TOTAL EXPORT</b>	<b>170,564</b>	<b>141,044</b>	<b>20.93%</b>	<b>203,191</b>	<b>164,101</b>	<b>23.82%</b>	<b>855,701</b>	<b>509,857</b>	<b>67.83%</b>
<b>GRAND TOTAL</b>	<b>5,266,568</b>	<b>5,166,250</b>	<b>1.94%</b>	<b>3,808,778</b>	<b>3,691,635</b>	<b>3.17%</b>	<b>33,835,803</b>	<b>32,636,464</b>	<b>3.67%</b>