

Sales Volume June 2016

Semen Indonesia Group Sales Volume

	MAY			JUNE			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	2,113,889	1,980,522	6.73%	2,171,288	2,075,268	4.63%	12,184,514	11,989,000	1.63%
Export	37,588	47,751	-21.28%	55,555	52,498	5.82%	189,052	236,679	-20.12%
	2,151,477	2,028,273	6.07%	2,226,842	2,127,766	4.66%	12,373,566	12,225,679	1.21%
TLCC									
Domestic	179,938	129,969	38.45%	181,334	117,764	53.98%	840,102	684,944	22.65%
Export	44,176	93,563	-52.78%	53,100	60,993	-12.94%	414,550	505,775	-18.04%
	224,114	223,532	0.26%	234,434	178,758	31.15%	1,254,652	1,190,718	5.37%
Total Group (SMGR)	2,375,591	2,251,805	5.50%	2,461,276	2,306,524	6.71%	13,628,218	13,416,398	1.58%

Industry

AREA	MAY			JUNE			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	401,782	478,453	-16.02%	417,652	475,140	-12.10%	2,404,712	2,737,000	-12.14%
BANTEN	250,061	281,321	-11.11%	229,648	277,908	-17.37%	1,450,105	1,630,366	-11.06%
WEST JAVA	748,470	709,552	5.48%	729,628	781,981	-6.69%	4,227,678	4,244,083	-0.39%
CENTRAL JAVA	668,398	584,004	14.45%	676,745	621,511	8.89%	3,553,430	3,210,781	10.67%
YOGYAKARTA	77,779	84,550	-8.01%	82,035	84,745	-3.20%	444,313	448,623	-0.96%
EAST JAVA	712,149	670,875	6.15%	727,692	682,543	6.61%	4,052,195	3,758,986	7.80%
TOTAL JAVA	2,858,640	2,808,755	1.78%	2,863,401	2,923,828	-2.07%	16,132,433	16,029,840	0.64%
SUMATRA	1,048,379	999,575	4.88%	1,082,914	999,299	8.37%	6,243,183	5,839,813	6.91%
KALIMANTAN	337,307	365,569	-7.73%	315,033	356,520	-11.64%	2,001,579	2,381,638	-15.96%
SULAWESI	414,007	358,726	15.41%	433,832	345,495	25.57%	2,543,236	2,038,839	24.74%
NUSA TENGGARA	318,654	307,803	3.53%	277,245	286,767	-3.32%	1,686,312	1,652,092	2.07%
INDONESIA TIMUR	138,883	91,345	52.04%	123,579	113,297	9.07%	767,771	656,852	16.89%
TOTAL INDONESIA	5,115,870	4,931,772	3.73%	5,096,004	5,025,206	1.41%	29,374,514	28,599,073	2.71%
EXPORT SEMEN	56,589	47,833	18.30%	55,555	53,016	4.79%	208,053	257,728	-19.27%
EXPORT KLINKER	114,154	-	n/a	115,009	88,028	30.65%	444,458	88,028	404.91%
TOTAL EXPORT	170,743	47,833	256.96%	170,564	141,044	20.93%	652,510	345,756	88.72%
GRAND TOTAL	5,286,612	4,979,605	6.17%	5,266,568	5,166,250	1.94%	30,027,024	28,944,829	3.74%