

Sales Volume May 2018

Semen Indonesia Group Sales Volume

	APRIL			MAY			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
Semen Indonesia									
Domestic	2,114,578	2,116,468	-0.09%	2,232,412	2,189,502	1.96%	10,539,546	10,421,389	1.13%
Export	279,945	118,401	136.44%	337,569	168,582	100.24%	1,215,402	559,956	117.05%
	2,394,523	2,234,869	7.14%	2,569,981	2,358,084	8.99%	11,754,948	10,981,345	7.04%
TLCC									
Domestic	117,301	173,725	-32.48%	120,429	221,349	-45.59%	489,975	802,937	-38.98%
Export	87,300	43,900	98.86%	69,001	11,000	527.28%	309,451	295,713	4.65%
	204,601	217,625	-5.98%	189,430	232,349	-18.47%	799,426	1,098,650	-27.24%
Total Group (SMGR)	2,599,124	2,452,494	5.98%	2,759,411	2,590,433	6.52%	12,554,375	12,079,995	3.93%

Industry

AREA	APRIL			MAY			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	387,027	383,227	0.99%	400,781	425,506	-5.81%	2,001,296	1,952,705	2.49%
BANTEN	281,006	250,212	12.31%	272,932	263,713	3.50%	1,317,025	1,236,110	6.55%
WEST JAVA	771,142	716,595	7.61%	851,726	803,422	6.01%	3,905,683	3,603,903	8.37%
CENTRAL JAVA	754,882	674,675	11.89%	877,957	782,502	12.20%	3,732,316	3,300,675	13.08%
YOGYAKARTA	88,772	89,955	-1.32%	101,787	97,123	4.80%	436,692	435,995	0.16%
EAST JAVA	743,899	771,610	-3.59%	767,425	839,694	-8.61%	3,693,459	3,847,921	-4.01%
TOTAL JAVA	3,026,728	2,886,274	4.87%	3,272,609	3,211,961	1.89%	15,086,472	14,377,310	4.93%
SUMATRA	1,153,076	1,027,569	12.21%	1,184,874	1,131,729	4.70%	5,771,472	5,232,740	10.30%
KALIMANTAN	340,520	316,798	7.49%	373,903	325,421	14.90%	1,743,328	1,565,120	11.39%
SULAWESI	428,691	427,012	0.39%	405,985	395,632	2.62%	2,106,121	2,022,690	4.12%
NUSA TENGGARA	284,996	277,963	2.53%	328,470	312,585	5.08%	1,406,540	1,463,965	-3.92%
INDONESIA TIMUR	103,479	97,450	6.19%	105,310	97,775	7.71%	616,571	601,022	2.59%
TOTAL INDONESIA	5,337,491	5,033,066	6.05%	5,671,151	5,475,102	3.58%	26,730,503	25,262,848	5.81%
EXPORT SEMEN	115,052	121,917	-5.63%	48,673	204,431	-76.19%	479,880	535,417	-10.37%
EXPORT KLINKER	543,441	472,410	15.04%	395,099	560,454	-29.50%	2,044,003	1,525,426	34.00%
TOTAL EXPORT	658,493	594,327	10.80%	443,773	764,885	-41.98%	2,523,883	2,060,842	22.47%
GRAND TOTAL	5,995,983	5,627,393	6.55%	6,114,924	6,239,987	-2.00%	29,254,386	27,323,690	7.07%