

Sales Volume May 2017

Semen Indonesia Group Sales Volume

	APRIL			MAY			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	2,116,468	1,969,884	7.44%	2,189,502	2,113,889	3.58%	10,421,389	10,013,226	4.08%
Export	118,401	40,377	193.24%	168,582	-	n/a	559,956	95,909	483.84%
	2,234,869	2,010,261	11.17%	2,358,084	2,113,889	11.55%	10,981,345	10,109,136	8.63%
TLCC									
Domestic	173,725	175,614	-1.08%	221,349	179,938	23.01%	802,937	658,768	21.88%
Export	43,900	79,868	-45.03%	11,000	44,176	-75.10%	295,713	361,450	-18.19%
	217,625	255,482	-14.82%	232,349	224,114	3.67%	1,098,650	1,020,218	7.69%
Total Group (SMGR)	2,452,494	2,265,743	8.24%	2,590,433	2,338,003	10.80%	12,079,995	11,129,354	8.54%

Industry

AREA	APRIL			MAY			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	383,227	386,773	-0.92%	425,506	401,782	5.90%	1,952,705	1,987,060	-1.73%
BANTEN	250,212	227,147	10.15%	263,713	250,061	5.46%	1,236,110	1,220,456	1.28%
WEST JAVA	716,595	656,307	9.19%	803,422	748,470	7.34%	3,603,903	3,498,049	3.03%
CENTRAL JAVA	674,675	548,384	23.03%	782,502	668,398	17.07%	3,300,675	2,876,685	14.74%
YOGYAKARTA	89,955	61,606	46.02%	97,123	77,779	24.87%	435,995	362,278	20.35%
EAST JAVA	771,610	617,623	24.93%	839,694	712,149	17.91%	3,847,921	3,324,504	15.74%
TOTAL JAVA	2,886,274	2,497,840	15.55%	3,211,961	2,858,640	12.36%	14,377,310	13,269,032	8.35%
SUMATRA	1,027,569	936,394	9.74%	1,131,729	1,048,379	7.95%	5,232,740	5,160,269	1.40%
KALIMANTAN	316,798	324,350	-2.33%	325,421	337,307	-3.52%	1,565,120	1,686,546	-7.20%
SULAWESI	427,012	402,390	6.12%	395,632	414,007	-4.44%	2,022,690	2,109,404	-4.11%
NUSA TENGGARA	277,963	251,354	10.59%	312,585	318,654	-1.90%	1,463,965	1,409,067	3.90%
INDONESIA TIMUR	97,450	129,531	-24.77%	97,775	138,883	-29.60%	601,022	644,192	-6.70%
TOTAL INDONESIA	5,033,066	4,541,860	10.82%	5,475,102	5,115,870	7.02%	25,262,848	24,278,509	4.05%
EXPORT SEMEN	115,052	121,917	-5.63%	48,673	204,431	-76.19%	479,880	535,417	-10.37%
EXPORT KLINKER	543,441	472,410	15.04%	395,099	560,454	-29.50%	2,044,003	1,525,426	34.00%
TOTAL EXPORT	658,493	594,327	10.80%	443,773	764,885	-41.98%	2,523,883	2,060,842	22.47%
GRAND TOTAL	5,691,559	5,136,186	10.81%	5,918,875	5,880,755	0.65%	27,786,731	26,339,352	5.50%