

Sales Volume April 2018

Semen Indonesia Group Sales Volume

	MARCH			APRIL			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
Semen Indonesia									
Domestic	2,067,506	2,077,613	-0.49%	2,114,578	2,116,468	-0.09%	8,307,133	8,231,887	0.91%
Export	288,845	133,245	116.78%	279,945	118,401	136.44%	877,834	391,374	124.30%
	2,356,351	2,210,858	6.58%	2,394,523	2,234,869	7.14%	9,184,967	8,623,261	6.51%
TLCC									
Domestic	131,508	189,910	-30.75%	117,301	173,725	-32.48%	369,547	581,588	-36.46%
Export	2,033	48,480	-95.81%	87,300	43,900	98.86%	240,450	284,713	-15.55%
	133,541	238,390	-43.98%	204,601	217,625	-5.98%	609,997	866,301	-29.59%
Total Group (SMGR)	2,489,892	2,449,248	1.66%	2,599,124	2,452,494	5.98%	9,794,964	9,489,562	3.22%

Industry

AREA	MARCH			APRIL			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	400,467	396,875	0.91%	387,027	383,227	0.99%	1,600,515	1,527,199	4.80%
BANTEN	249,281	249,285	0.00%	281,006	250,212	12.31%	1,044,093	972,397	7.37%
WEST JAVA	761,999	699,361	8.96%	771,142	716,595	7.61%	3,053,956	2,800,481	9.05%
CENTRAL JAVA	717,968	623,579	15.14%	754,882	674,675	11.89%	2,854,359	2,518,173	13.35%
YOGYAKARTA	80,686	88,284	-8.61%	88,772	89,955	-1.32%	334,905	338,872	-1.17%
EAST JAVA	727,523	758,736	-4.11%	743,899	771,610	-3.59%	2,926,035	3,008,227	-2.73%
TOTAL JAVA	2,937,925	2,816,120	4.33%	3,026,728	2,886,274	4.87%	11,813,863	11,165,349	5.81%
SUMATRA	1,156,632	1,062,907	8.82%	1,153,076	1,027,569	12.21%	4,586,598	4,101,012	11.84%
KALIMANTAN	334,500	312,515	7.03%	340,520	316,798	7.49%	1,369,425	1,239,699	10.46%
SULAWESI	406,794	401,392	1.35%	428,691	427,012	0.39%	1,700,136	1,627,059	4.49%
NUSA TENGGARA	253,682	291,804	-13.06%	284,996	277,963	2.53%	1,078,069	1,151,380	-6.37%
INDONESIA TIMUR	115,319	143,051	-19.39%	103,479	97,450	6.19%	511,261	503,248	1.59%
TOTAL INDONESIA	5,204,852	5,027,789	3.52%	5,337,491	5,033,066	6.05%	21,059,352	19,787,746	6.43%
EXPORT SEMEN	111,065	70,512	57.51%	115,052	121,917	-5.63%	431,207	330,986	30.28%
EXPORT KLINKER	454,877	218,333	108.34%	543,441	472,410	15.04%	1,648,904	964,971	70.88%
TOTAL EXPORT	565,942	288,845	95.93%	658,493	594,327	10.80%	2,080,110	1,295,957	60.51%
GRAND TOTAL	5,770,794	5,316,635	8.54%	5,995,983	5,627,393	6.55%	23,139,462	21,083,704	9.75%