

Sales Volume April 2017

Semen Indonesia Group Sales Volume

	MARCH			APRIL			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	2,077,613	1,963,418	5.82%	2,116,468	1,969,884	7.44%	8,231,887	7,899,337	4.21%
Export	133,245	15,249	773.78%	118,401	40,377	193.24%	391,374	95,909	308.07%
	2,210,858	1,978,667	11.73%	2,234,869	2,010,261	11.17%	8,623,261	7,995,247	7.85%
TLCC									
Domestic	189,910	137,741	37.88%	173,725	175,614	-1.08%	581,588	478,831	21.46%
Export	48,480	90,153	-46.22%	43,900	79,868	-45.03%	284,713	317,274	-10.26%
	238,390	227,894	4.61%	217,625	255,482	-14.82%	866,301	796,105	8.82%
Total Group (SMGR)	2,449,248	2,206,561	11.00%	2,452,494	2,265,743	8.24%	9,489,562	8,791,351	7.94%

Industry

AREA	MARCH			APRIL			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	396,875	405,233	-2.06%	383,227	386,773	-0.92%	1,527,199	1,585,278	-3.66%
BANTEN	249,285	240,485	3.66%	250,212	227,147	10.15%	972,397	970,395	0.21%
WEST JAVA	699,361	690,566	1.27%	716,595	656,307	9.19%	2,800,481	2,749,579	1.85%
CENTRAL JAVA	623,579	545,274	14.36%	674,675	548,384	23.03%	2,518,173	2,208,287	14.03%
YOGYAKARTA	88,284	79,140	11.55%	89,955	61,606	46.02%	338,872	284,499	19.11%
EAST JAVA	758,736	625,890	21.23%	771,610	617,623	24.93%	3,008,227	2,612,354	15.15%
TOTAL JAVA	2,816,120	2,586,588	8.87%	2,886,274	2,497,840	15.55%	11,165,349	10,410,392	7.25%
SUMATRA	1,062,907	1,042,168	1.99%	1,027,569	936,394	9.74%	4,101,012	4,111,891	-0.26%
KALIMANTAN	312,515	337,063	-7.28%	316,798	324,350	-2.33%	1,239,699	1,349,238	-8.12%
SULAWESI	401,392	440,333	-8.84%	427,012	402,390	6.12%	1,627,059	1,695,397	-4.03%
NUSA TENGGARA	291,804	290,396	0.48%	277,963	251,354	10.59%	1,151,380	1,090,413	5.59%
INDONESIA TIMUR	143,051	130,203	9.87%	97,450	129,531	-24.77%	503,248	505,309	-0.41%
TOTAL INDONESIA	5,027,789	4,826,751	4.17%	5,033,066	4,541,860	10.82%	19,787,746	19,162,639	3.26%
EXPORT SEMEN	111,065	70,512	57.51%	115,052	121,917	-5.63%	431,207	330,986	30.28%
EXPORT KLINKER	454,877	218,333	108.34%	543,441	472,410	15.04%	1,648,904	964,971	70.88%
TOTAL EXPORT	565,942	288,845	95.93%	658,493	594,327	10.80%	2,080,110	1,295,957	60.51%
GRAND TOTAL	5,593,732	5,115,596	9.35%	5,691,559	5,136,186	10.81%	21,867,857	20,458,597	6.89%