

Sales Volume April 2016

Semen Indonesia Group Sales Volume

	MARCH			APRIL			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	1,963,418	2,023,229	-2.96%	1,969,884	1,883,236	4.60%	7,899,337	7,933,210	-0.43%
Export	15,249	32,869	-53.61%	40,377	27,006	49.51%	95,909	136,430	-29.70%
	1,978,667	2,056,098	-3.77%	2,010,261	1,910,242	5.24%	7,995,247	8,069,640	-0.92%
TLCC									
Domestic	137,741	90,641	51.96%	175,614	144,696	21.37%	478,831	437,210	9.52%
Export	90,153	131,545	-31.47%	79,868	76,077	4.98%	317,274	351,218	-9.66%
	227,894	222,186	2.57%	255,482	220,773	15.72%	796,105	788,428	0.97%
Total Group (SMGR)	2,206,561	2,278,284	-3.15%	2,265,743	2,131,015	6.32%	8,791,351	8,858,068	-0.75%

Industry

AREA	MARCH			APRIL			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	405,233	472,109	-14.17%	386,773	454,706	-14.94%	1,585,278	1,783,406	-11.11%
BANTEN	240,485	275,795	-12.80%	227,147	271,891	-16.46%	970,395	1,071,138	-9.41%
WEST JAVA	690,566	717,662	-3.78%	656,307	698,424	-6.03%	2,749,579	2,752,550	-0.11%
CENTRAL JAVA	545,274	475,434	14.69%	548,384	528,258	3.81%	2,208,287	2,005,266	10.12%
YOGYAKARTA	79,140	66,382	19.22%	61,606	66,950	-7.98%	284,499	279,328	1.85%
EAST JAVA	625,890	598,600	4.56%	617,623	575,033	7.41%	2,612,354	2,405,568	8.60%
TOTAL JAVA	2,586,588	2,605,982	-0.74%	2,497,840	2,595,263	-3.75%	10,410,392	10,297,257	1.10%
SUMATRA	1,042,168	1,025,806	1.60%	936,394	982,766	-4.72%	4,111,891	3,840,939	7.05%
KALIMANTAN	337,063	393,554	-14.35%	324,350	381,421	-14.96%	1,349,238	1,659,549	-18.70%
SULAWESI	440,333	360,128	22.27%	402,390	326,271	23.33%	1,695,397	1,334,619	27.03%
NUSA TENGGARA	290,396	226,072	28.45%	251,354	235,958	6.53%	1,090,413	1,057,522	3.11%
INDONESIA TIMUR	130,203	124,948	4.21%	129,531	94,549	37.00%	505,309	452,209	11.74%
TOTAL INDONESIA	4,826,751	4,736,489	1.91%	4,541,860	4,616,227	-1.61%	19,162,639	18,642,095	2.79%
EXPORT SEMEN	15,249	32,869	-53.61%	40,377	47,455	-14.92%	95,909	156,879	-38.86%
EXPORT KLINKER	96,324	-	n/a	59,414	-	n/a	215,295	-	#DIV/0!
TOTAL EXPORT	111,573	32,869	239.45%	99,791	47,455	110.29%	311,204	156,879	98.37%
GRAND TOTAL	4,938,324	4,769,358	3.54%	4,641,651	4,663,682	-0.47%	19,473,843	18,798,974	3.59%