

# Sales Volume March 2018

## Semen Indonesia Group Sales Volume

	FEBRUARY			MARCH			Year to Date		
	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	1,835,118	1,919,138	-4.38%	2,067,506	2,077,613	-0.49%	6,192,555	6,115,419	1.26%
Export	106,629	74,701	42.74%	288,845	133,245	116.78%	597,889	272,973	119.03%
	<b>1,941,747</b>	<b>1,993,839</b>	<b>-2.61%</b>	<b>2,356,351</b>	<b>2,210,858</b>	<b>6.58%</b>	<b>6,790,444</b>	<b>6,388,392</b>	<b>6.29%</b>
<b>TLCC</b>									
Domestic	40,541	112,390	-63.93%	131,508	189,910	-30.75%	252,246	407,863	-38.15%
Export	92,917	74,171	25.27%	2,033	48,480	-95.81%	153,150	240,813	-36.40%
	<b>133,457</b>	<b>186,561</b>	<b>-28.46%</b>	<b>133,541</b>	<b>238,390</b>	<b>-43.98%</b>	<b>405,396</b>	<b>648,676</b>	<b>-37.50%</b>
<b>Total Group (SMGR)</b>	<b>2,075,204</b>	<b>2,180,400</b>	<b>-4.82%</b>	<b>2,489,892</b>	<b>2,449,248</b>	<b>1.66%</b>	<b>7,195,840</b>	<b>7,037,068</b>	<b>2.26%</b>

## Industry

AREA	FEBRUARY			MARCH			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	382,990	357,876	7.02%	400,467	396,875	0.91%	1,213,489	1,143,972	6.08%
BANTEN	237,460	219,219	8.32%	249,281	249,285	0.00%	763,087	722,185	5.66%
WEST JAVA	678,911	646,478	5.02%	761,999	699,361	8.96%	2,282,815	2,083,886	9.55%
CENTRAL JAVA	593,102	540,852	9.66%	717,968	623,579	15.14%	2,099,477	1,843,498	13.89%
YOGYAKARTA	79,014	72,171	9.48%	80,686	88,284	-8.61%	246,133	248,917	-1.12%
EAST JAVA	682,334	680,996	0.20%	727,523	758,736	-4.11%	2,182,135	2,236,617	-2.44%
<b>TOTAL JAVA</b>	<b>2,653,810</b>	<b>2,517,592</b>	<b>5.41%</b>	<b>2,937,925</b>	<b>2,816,120</b>	<b>4.33%</b>	<b>8,787,135</b>	<b>8,279,075</b>	<b>6.14%</b>
SUMATRA	1,059,445	981,729	7.92%	1,156,632	1,062,907	8.82%	3,433,522	3,073,443	11.72%
KALIMANTAN	343,952	295,834	16.27%	334,500	312,515	7.03%	1,028,905	922,901	11.49%
SULAWESI	380,932	369,213	3.17%	406,794	401,392	1.35%	1,271,445	1,200,046	5.95%
NUSA TENGGARA	251,811	270,079	-6.76%	253,682	291,804	-13.06%	793,073	873,417	-9.20%
INDONESIA TIMUR	131,311	120,156	9.28%	115,319	143,051	-19.39%	407,782	405,798	0.49%
<b>TOTAL INDONESIA</b>	<b>4,821,262</b>	<b>4,554,604</b>	<b>5.85%</b>	<b>5,204,852</b>	<b>5,027,789</b>	<b>3.52%</b>	<b>15,721,861</b>	<b>14,754,680</b>	<b>6.56%</b>
EXPORT SEMEN	132,182	68,228	93.74%	111,065	70,512	57.51%	316,155	209,069	51.22%
EXPORT KLINKER	475,956	105,522	351.05%	454,877	218,333	108.34%	1,105,463	492,562	124.43%
<b>TOTAL EXPORT</b>	<b>608,138</b>	<b>173,750</b>	<b>250.01%</b>	<b>565,942</b>	<b>288,845</b>	<b>95.93%</b>	<b>1,421,618</b>	<b>701,630</b>	<b>102.62%</b>
<b>GRAND TOTAL</b>	<b>5,429,399</b>	<b>4,728,354</b>	<b>14.83%</b>	<b>5,770,794</b>	<b>5,316,635</b>	<b>8.54%</b>	<b>17,143,479</b>	<b>15,456,311</b>	<b>10.92%</b>