

Sales Volume March 2017

Semen Indonesia Group Sales Volume

	FEBRUARY			MARCH			Year to Date		
	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	1,919,138	1,810,513	6.00%	2,077,613	1,963,418	5.82%	6,115,419	5,929,453	3.14%
Export	74,701	6,357	1075.10%	133,245	15,249	773.78%	272,973	55,532	391.56%
	1,993,839	1,816,870	9.74%	2,210,858	1,978,667	11.73%	6,388,392	5,984,985	6.74%
TLCC									
Domestic	112,390	55,279	103.31%	189,910	137,741	37.88%	407,863	303,217	34.51%
Export	74,171	114,300	-35.11%	48,480	90,153	-46.22%	240,813	237,406	1.44%
	186,561	169,579	10.01%	238,390	227,894	4.61%	648,676	540,623	19.99%
Total Group (SMGR)	2,180,400	1,986,449	9.76%	2,449,248	2,206,561	11.00%	7,037,068	6,525,608	7.84%

Industry

AREA	FEBRUARY			MARCH			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	357,876	376,105	-4.85%	396,875	405,233	-2.06%	1,143,972	1,198,505	-4.55%
BANTEN	219,219	217,684	0.71%	249,285	240,485	3.66%	722,185	743,248	-2.83%
WEST JAVA	646,478	631,072	2.44%	699,361	690,566	1.27%	2,083,886	2,093,272	-0.45%
CENTRAL JAVA	540,852	471,452	14.72%	623,579	545,274	14.36%	1,843,498	1,659,903	11.06%
YOGYAKARTA	72,171	59,632	21.03%	88,284	79,140	11.55%	248,917	222,893	11.68%
EAST JAVA	680,996	622,102	9.47%	758,736	625,890	21.23%	2,236,617	1,994,731	12.13%
TOTAL JAVA	2,517,592	2,378,048	5.87%	2,816,120	2,586,588	8.87%	8,279,075	7,912,552	4.63%
SUMATRA	981,729	1,035,001	-5.15%	1,062,907	1,042,168	1.99%	3,073,443	3,175,496	-3.21%
KALIMANTAN	295,834	322,985	-8.41%	312,515	337,063	-7.28%	922,901	1,024,888	-9.95%
SULAWESI	369,213	422,868	-12.69%	401,392	440,333	-8.84%	1,200,046	1,293,007	-7.19%
NUSA TENGGARA	270,079	228,555	18.17%	291,804	290,396	0.48%	873,417	839,059	4.09%
INDONESIA TIMUR	120,156	127,720	-5.92%	143,051	130,203	9.87%	405,798	375,777	7.99%
TOTAL INDONESIA	4,554,604	4,515,177	0.87%	5,027,789	4,826,751	4.17%	14,754,680	14,620,780	0.92%
EXPORT SEMEN	132,182	68,228	93.74%	111,065	70,512	57.51%	316,155	209,069	51.22%
EXPORT KLINKER	475,956	105,522	351.05%	454,877	218,333	108.34%	1,105,463	492,562	124.43%
TOTAL EXPORT	608,138	173,750	250.01%	565,942	288,845	95.93%	1,421,618	701,630	102.62%
GRAND TOTAL	5,162,741	4,688,928	10.10%	5,593,732	5,115,596	9.35%	16,176,298	15,322,410	5.57%