

# Sales Volume March 2016

## Semen Indonesia Group Sales Volume

	FEBRUARY			MARCH			Year to Date		
	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	1,810,513	1,922,206	-5.81%	1,963,418	2,023,229	-2.96%	5,929,453	6,049,974	-1.99%
Export	6,357	69,355	-90.83%	15,249	32,869	-53.61%	55,532	109,424	-49.25%
	<b>1,816,870</b>	<b>1,991,561</b>	<b>-8.77%</b>	<b>1,978,667</b>	<b>2,056,098</b>	<b>-3.77%</b>	<b>5,984,985</b>	<b>6,159,398</b>	<b>-2.83%</b>
<b>TLCC</b>									
Domestic	55,279	64,932	-14.87%	137,741	90,641	51.96%	303,217	292,514	3.66%
Export	114,300	84,647	35.03%	90,153	131,545	-31.47%	237,406	275,141	-13.71%
	<b>169,579</b>	<b>149,579</b>	<b>13.37%</b>	<b>227,894</b>	<b>222,186</b>	<b>2.57%</b>	<b>540,623</b>	<b>567,655</b>	<b>-4.76%</b>
<b>Total Group (SMGR)</b>	<b>1,986,449</b>	<b>2,141,140</b>	<b>-7.22%</b>	<b>2,206,561</b>	<b>2,278,284</b>	<b>-3.15%</b>	<b>6,525,608</b>	<b>6,727,053</b>	<b>-2.99%</b>

## Industry

AREA	FEBRUARY			MARCH			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	376,105	380,282	-1.10%	405,233	472,109	-14.17%	1,198,505	1,328,700	-9.80%
BANTEN	217,684	252,405	-13.76%	240,485	275,795	-12.80%	743,248	799,247	-7.01%
WEST JAVA	631,072	628,725	0.37%	690,566	717,662	-3.78%	2,093,272	2,054,126	1.91%
CENTRAL JAVA	471,452	466,824	0.99%	545,274	475,434	14.69%	1,659,903	1,477,008	12.38%
YOGYAKARTA	59,632	67,694	-11.91%	79,140	66,382	19.22%	222,893	212,378	4.95%
EAST JAVA	622,102	604,466	2.92%	625,890	598,600	4.56%	1,994,731	1,830,534	8.97%
<b>TOTAL JAVA</b>	<b>2,378,048</b>	<b>2,400,396</b>	<b>-0.93%</b>	<b>2,586,588</b>	<b>2,605,982</b>	<b>-0.74%</b>	<b>7,912,552</b>	<b>7,701,994</b>	<b>2.73%</b>
SUMATRA	1,035,001	884,134	17.06%	1,042,168	1,025,806	1.60%	3,175,496	2,858,173	11.10%
KALIMANTAN	322,985	393,178	-17.85%	337,063	393,554	-14.35%	1,024,888	1,278,128	-19.81%
SULAWESI	422,868	313,849	34.74%	440,333	360,128	22.27%	1,293,007	1,008,348	28.23%
NUSA TENGGARA	228,555	280,499	-18.52%	290,396	226,072	28.45%	839,059	821,564	2.13%
INDONESIA TIMUR	127,720	97,761	30.64%	130,203	124,948	4.21%	375,777	357,661	5.07%
<b>TOTAL INDONESIA</b>	<b>4,515,177</b>	<b>4,369,816</b>	<b>3.33%</b>	<b>4,826,751</b>	<b>4,736,489</b>	<b>1.91%</b>	<b>14,620,780</b>	<b>14,025,867</b>	<b>4.24%</b>
EXPORT SEMEN	6,357	69,355	-90.83%	15,249	32,869	-53.61%	55,532	109,424	-49.25%
EXPORT KLINKER	59,557	-	n/a	96,324	-	n/a	155,881	-	#DIV/0!
<b>TOTAL EXPORT</b>	<b>65,914</b>	<b>69,355</b>	<b>-4.96%</b>	<b>111,573</b>	<b>32,869</b>	<b>239.45%</b>	<b>211,413</b>	<b>109,424</b>	<b>93.21%</b>
<b>GRAND TOTAL</b>	<b>4,581,091</b>	<b>4,439,171</b>	<b>3.20%</b>	<b>4,938,324</b>	<b>4,769,358</b>	<b>3.54%</b>	<b>14,832,193</b>	<b>14,135,291</b>	<b>4.93%</b>