

# Sales Volume February 2018

## Semen Indonesia Group Sales Volume

	JANUARY			FEBRUARY			Year to Date		
	2018	2017	Chg YoY(%)	2018	2017	Chg YoY (%)	2018	2017	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	2,289,931	2,118,668	8.08%	1,835,118	1,919,138	-4.38%	4,125,049	4,037,806	2.16%
Export	202,415	65,027	211.28%	106,629	74,701	42.74%	309,044	139,728	121.17%
	<b>2,492,346</b>	<b>2,183,695</b>	<b>14.13%</b>	<b>1,941,747</b>	<b>1,993,839</b>	<b>-2.61%</b>	<b>4,434,093</b>	<b>4,177,534</b>	<b>6.14%</b>
<b>TLCC</b>									
Domestic	80,198	105,562	-24.03%	40,541	112,390	-63.93%	120,738	217,952	-44.60%
Export	58,200	118,162	-50.75%	92,917	74,171	25.27%	151,117	192,333	-21.43%
	<b>138,398</b>	<b>223,724</b>	<b>-38.14%</b>	<b>133,457</b>	<b>186,561</b>	<b>-28.46%</b>	<b>271,855</b>	<b>410,285</b>	<b>-33.74%</b>
<b>Total Group (SMGR)</b>	<b>2,630,744</b>	<b>2,407,419</b>	<b>9.28%</b>	<b>2,075,204</b>	<b>2,180,400</b>	<b>-4.82%</b>	<b>4,705,948</b>	<b>4,587,819</b>	<b>2.57%</b>

## Industry

AREA	JANUARY			FEBRUARY			YEAR TO DATE		
	2018	2017	+ (%)	2018	2017	+ (%)	2018	2017	+ (%)
JAKARTA	430,032	389,222	10.48%	382,990	357,876	7.02%	813,021	747,098	8.82%
BANTEN	276,346	253,681	8.93%	237,460	219,219	8.32%	513,805	472,900	8.65%
WEST JAVA	841,904	738,046	14.07%	678,911	646,478	5.02%	1,520,816	1,384,525	9.84%
CENTRAL JAVA	788,407	679,067	16.10%	593,102	540,852	9.66%	1,381,509	1,219,919	13.25%
YOGYAKARTA	86,433	88,461	-2.29%	79,014	72,171	9.48%	165,447	160,633	3.00%
EAST JAVA	772,279	796,886	-3.09%	682,334	680,996	0.20%	1,454,612	1,477,881	-1.57%
<b>TOTAL JAVA</b>	<b>3,195,400</b>	<b>2,945,363</b>	<b>8.49%</b>	<b>2,653,810</b>	<b>2,517,592</b>	<b>5.41%</b>	<b>5,849,210</b>	<b>5,462,955</b>	<b>7.07%</b>
SUMATRA	1,217,444	1,028,807	18.34%	1,059,445	981,729	7.92%	2,276,890	2,010,536	13.25%
KALIMANTAN	350,453	314,553	11.41%	343,952	295,834	16.27%	694,405	610,386	13.76%
SULAWESI	483,719	429,441	12.64%	380,932	369,213	3.17%	864,651	798,654	8.26%
NUSA TENGGARA	287,580	311,533	-7.69%	251,811	270,079	-6.76%	539,391	581,613	-7.26%
INDONESIA TIMUR	161,152	142,591	13.02%	131,311	120,156	9.28%	292,463	262,747	11.31%
<b>TOTAL INDONESIA</b>	<b>5,695,748</b>	<b>5,172,287</b>	<b>10.12%</b>	<b>4,821,262</b>	<b>4,554,604</b>	<b>5.85%</b>	<b>10,517,010</b>	<b>9,726,891</b>	<b>8.12%</b>
EXPORT SEMEN	72,908	70,328	3.67%	132,182	68,228	93.74%	205,090	138,556	48.02%
EXPORT KLINKER	174,629	168,706	3.51%	475,956	105,522	351.05%	650,585	274,229	137.24%
<b>TOTAL EXPORT</b>	<b>247,538</b>	<b>239,035</b>	<b>3.56%</b>	<b>608,138</b>	<b>173,750</b>	<b>250.01%</b>	<b>855,675</b>	<b>412,785</b>	<b>107.29%</b>
<b>GRAND TOTAL</b>	<b>5,943,286</b>	<b>5,411,322</b>	<b>9.83%</b>	<b>5,429,399</b>	<b>4,728,354</b>	<b>14.83%</b>	<b>11,372,685</b>	<b>10,139,676</b>	<b>12.16%</b>