

Sales Volume February 2017

Semen Indonesia Group Sales Volume

	JANUARY			FEBRUARY			Year to Date		
	2017	2016	Chg YoY(%)	2017	2016	Chg YoY (%)	2017	2016	Chg YoY (%)
Semen Indonesia									
Domestic	2,118,668	2,155,522	-1.71%	1,919,138	1,810,513	6.00%	4,037,806	3,966,035	1.81%
Export	65,027	33,926	91.67%	74,701	6,357	1075.10%	139,728	40,283	246.87%
	2,183,695	2,189,448	-0.26%	1,993,839	1,816,870	9.74%	4,177,534	4,006,318	4.27%
TLCC									
Domestic	105,562	110,197	-4.21%	112,390	55,279	103.31%	217,952	165,477	31.71%
Export	118,162	32,953	258.58%	74,171	114,300	-35.11%	192,333	147,253	30.61%
	223,724	143,150	56.29%	186,561	169,579	10.01%	410,285	312,730	31.19%
Total Group (SMGR)	2,407,419	2,332,598	3.21%	2,180,400	1,986,449	9.76%	4,587,819	4,319,047	6.22%

Industry

AREA	JANUARY			FEBRUARY			YEAR TO DATE		
	2017	2016	+ (%)	2017	2016	+ (%)	2017	2016	+ (%)
JAKARTA	389,222	417,166	-6.70%	357,876	376,105	-4.85%	747,098	793,272	-5.82%
BANTEN	253,681	285,079	-11.01%	219,219	217,684	0.71%	472,900	502,763	-5.94%
WEST JAVA	738,046	771,634	-4.35%	646,478	631,072	2.44%	1,384,525	1,402,706	-1.30%
CENTRAL JAVA	679,067	643,177	5.58%	540,852	471,452	14.72%	1,219,919	1,114,629	9.45%
YOGYAKARTA	88,461	84,120	5.16%	72,171	59,632	21.03%	160,633	143,753	11.74%
EAST JAVA	796,886	746,738	6.72%	680,996	622,102	9.47%	1,477,881	1,368,841	7.97%
TOTAL JAVA	2,945,363	2,947,916	-0.09%	2,517,592	2,378,048	5.87%	5,462,955	5,325,964	2.57%
SUMATRA	1,028,807	1,098,328	-6.33%	981,729	1,035,001	-5.15%	2,010,536	2,133,328	-5.76%
KALIMANTAN	314,553	364,840	-13.78%	295,834	322,985	-8.41%	610,386	687,825	-11.26%
SULAWESI	429,441	429,806	-0.09%	369,213	422,868	-12.69%	798,654	852,674	-6.34%
NUSA TENGGARA	311,533	320,107	-2.68%	270,079	228,555	18.17%	581,613	548,662	6.01%
INDONESIA TIMUR	142,591	117,855	20.99%	120,156	127,720	-5.92%	262,747	245,575	6.99%
TOTAL INDONESIA	5,172,287	5,278,852	-2.02%	4,554,604	4,515,177	0.87%	9,726,891	9,794,029	-0.69%
EXPORT SEMEN	72,908	70,328	3.67%	132,182	68,228	93.74%	205,090	138,556	48.02%
EXPORT KLINKER	174,629	168,706	3.51%	475,956	105,522	351.05%	650,585	274,229	137.24%
TOTAL EXPORT	247,538	239,035	3.56%	608,138	173,750	250.01%	855,675	412,785	107.29%
GRAND TOTAL	5,419,825	5,517,887	-1.78%	5,162,741	4,688,928	10.10%	10,582,566	10,206,814	3.68%