

Sales Volume February 2016

Semen Indonesia Group Sales Volume

	JANUARY			FEBRUARY			Year to Date		
	2016	2015	Chg YoY(%)	2016	2015	Chg YoY (%)	2016	2015	Chg YoY (%)
Semen Indonesia									
Domestic	2,155,522	2,104,539	2.42%	1,810,513	1,922,206	-5.81%	3,966,035	4,026,745	-1.51%
Export	33,926	7,200	371.19%	6,357	69,355	-90.83%	40,283	76,555	-47.38%
	2,189,448	2,111,739	3.68%	1,816,870	1,991,561	-8.77%	4,006,318	4,103,300	-2.36%
TLCC									
Domestic	110,197	136,941	-19.53%	55,279	64,932	-14.87%	165,477	201,873	-18.03%
Export	32,953	58,949	-44.10%	114,300	84,647	35.03%	147,253	143,596	2.55%
	143,150	195,890	-26.92%	169,579	149,579	13.37%	312,730	345,469	-9.48%
Total Group (SMGR)	2,332,598	2,307,629	1.08%	1,986,449	2,141,140	-7.22%	4,319,047	4,448,769	-2.92%

Industry

AREA	JANUARY			FEBRUARY			YEAR TO DATE		
	2016	2015	+ (%)	2016	2015	+ (%)	2016	2015	+ (%)
JAKARTA	417,166	476,309	-12.42%	376,105	380,282	-1.10%	793,272	856,591	-7.39%
BANTEN	285,079	271,047	5.18%	217,684	252,405	-13.76%	502,763	523,452	-3.95%
WEST JAVA	771,634	707,739	9.03%	631,072	628,725	0.37%	1,402,706	1,336,464	4.96%
CENTRAL JAVA	643,177	534,751	20.28%	471,452	466,824	0.99%	1,114,629	1,001,575	11.29%
YOGYAKARTA	84,120	78,302	7.43%	59,632	67,694	-11.91%	143,753	145,996	-1.54%
EAST JAVA	746,738	627,468	19.01%	622,102	604,466	2.92%	1,368,841	1,231,934	11.11%
TOTAL JAVA	2,947,916	2,695,616	9.36%	2,378,048	2,400,396	-0.93%	5,325,964	5,096,012	4.51%
SUMATRA	1,098,328	948,233	15.83%	1,035,001	884,134	17.06%	2,133,328	1,832,367	16.42%
KALIMANTAN	364,840	491,396	-25.75%	322,985	393,178	-17.85%	687,825	884,574	-22.24%
SULAWESI	429,806	334,371	28.54%	422,868	313,849	34.74%	852,674	648,220	31.54%
NUSA TENGGARA	320,107	314,994	1.62%	228,555	280,499	-18.52%	548,662	595,492	-7.86%
INDONESIA TIMUR	117,855	134,952	-12.67%	127,720	97,761	30.64%	245,575	232,713	5.53%
TOTAL INDONESIA	5,278,852	4,919,563	7.30%	4,515,177	4,369,816	3.33%	9,794,029	9,289,379	5.43%
EXPORT SEMEN	33,926	70,328	-51.76%	132,182	68,228	93.74%	166,108	138,556	19.88%
EXPORT KLINKER	-	168,706	#####	475,956	105,522	351.05%	475,956	274,229	73.56%
TOTAL EXPORT	33,926	239,035	-85.81%	608,138	173,750	250.01%	642,064	412,785	55.54%
GRAND TOTAL	5,312,778	5,158,597	2.99%	5,123,315	4,543,566	12.76%	10,436,093	9,702,164	7.56%