

# Sales Volume June 2019

## Semen Indonesia Group Sales Volume

	MAY			JUNE			Year to Date		
	2019	2018	Chg YoY (%)	2019	2018	Chg YoY (%)	2019	2018	Chg YoY (%)
<b>Semen Indonesia</b>									
Domestic	1,992,823	2,232,412	-10.73%	1,367,174	1,283,965	6.48%	11,138,258	11,823,511	-5.80%
Export	327,521	337,569	-2.98%	148,857	287,798	-48.28%	1,526,551	1,503,200	1.55%
	<b>2,320,344</b>	<b>2,569,981</b>	<b>-9.71%</b>	<b>1,516,030</b>	<b>1,571,763</b>	<b>-3.55%</b>	<b>12,664,810</b>	<b>13,326,711</b>	<b>-4.97%</b>
<b>TLCC</b>									
Domestic	120,429	146,008	-17.52%	117,448	133,487	-12.01%	607,424	816,665	-25.62%
Export	69,001	104,464	-33.95%	102,490	82,442	24.32%	411,941	514,059	-19.86%
	<b>189,430</b>	<b>250,472</b>	<b>-24.37%</b>	<b>219,939</b>	<b>215,928</b>	<b>1.86%</b>	<b>1,019,365</b>	<b>1,330,724</b>	<b>-23.40%</b>
<b>Total Group (SMGR)</b>	<b>2,509,773</b>	<b>2,820,454</b>	<b>-11.02%</b>	<b>1,735,969</b>	<b>1,787,692</b>	<b>-2.89%</b>	<b>13,684,175</b>	<b>14,657,435</b>	<b>-6.64%</b>
<b>SBI (ex-Holcim)</b>									
Domestic	760,964	890,679	-14.56%	533,922	516,362	3.40%	4,455,873	4,553,490	-2.14%
Export	68,031	66,416	2.43%	31,613	16,443	92.26%	240,060	303,373	-20.87%
	<b>828,995</b>	<b>957,095</b>	<b>-13.38%</b>	<b>565,535</b>	<b>532,805</b>	<b>6.14%</b>	<b>4,695,933</b>	<b>4,856,864</b>	<b>-3.31%</b>
<b>SMGR + SBI</b>	<b>3,338,768</b>	<b>2,820,454</b>	<b>18.38%</b>	<b>2,301,504</b>	<b>1,787,692</b>	<b>28.74%</b>	<b>17,438,740</b>	<b>14,657,435</b>	<b>18.98%</b>

\*Indented numbers in orange tables are SBI numbers before the acquisition by SMIG thus not included in SMIG consolidated numbers  
Total SMGR + SBI Year to Date exclude SBI January 2019 sales volume

## Industry

AREA	MAY			JUNE			YEAR TO DATE		
	2019	2018	+ (%)	2019	2018	+ (%)	2019	2018	+ (%)
JAKARTA	306,204	400,781	-23.60%	175,598	181,526	-3.27%	1,799,578	2,182,822	-17.56%
BANTEN	249,212	272,932	-8.69%	168,243	134,016	25.54%	1,495,580	1,451,041	3.07%
WEST JAVA	876,282	851,726	2.88%	592,835	463,145	28.00%	4,710,932	4,368,828	7.83%
CENTRAL JAVA	738,269	877,957	-15.91%	484,430	464,069	4.39%	3,705,504	4,196,385	-11.70%
YOGYAKARTA	113,071	101,787	11.09%	64,117	56,528	13.42%	703,336	493,220	42.60%
EAST JAVA	742,275	767,425	-3.28%	504,005	415,906	21.18%	3,992,170	4,109,365	-2.85%
<b>TOTAL JAVA</b>	<b>3,025,313</b>	<b>3,272,609</b>	<b>-7.56%</b>	<b>1,989,227</b>	<b>1,715,190</b>	<b>15.98%</b>	<b>16,407,098</b>	<b>16,801,662</b>	<b>-2.35%</b>
SUMATRA	1,016,545	1,184,874	-14.21%	768,687	709,956	8.27%	6,029,843	6,481,428	-6.97%
KALIMANTAN	332,662	373,903	-11.03%	231,173	226,149	2.22%	1,951,726	1,969,477	-0.90%
SULAWESI	390,725	405,985	-3.76%	343,727	322,472	6.59%	2,461,002	2,428,594	1.33%
NUSA TENGGARA	299,450	328,470	-8.83%	290,747	265,135	9.66%	1,797,166	1,671,674	7.51%
INDONESIA TIMUR	130,685	105,310	24.10%	115,188	78,425	46.88%	777,133	694,996	11.82%
<b>TOTAL INDONESIA</b>	<b>5,195,380</b>	<b>5,671,151</b>	<b>-8.39%</b>	<b>3,738,748</b>	<b>3,317,328</b>	<b>12.70%</b>	<b>29,423,968</b>	<b>30,047,831</b>	<b>-2.08%</b>
EXPORT SEMEN	48,673	204,431	-76.19%	68,625	158,847	-56.80%	548,505	694,264	-20.99%
EXPORT KLINKER	395,099	560,454	-29.50%	215,940	441,573	-51.10%	2,259,943	1,966,999	14.89%
<b>TOTAL EXPORT</b>	<b>443,773</b>	<b>764,885</b>	<b>-41.98%</b>	<b>284,565</b>	<b>600,421</b>	<b>-52.61%</b>	<b>2,808,448</b>	<b>2,661,263</b>	<b>5.53%</b>
<b>GRAND TOTAL</b>	<b>5,639,153</b>	<b>6,436,036</b>	<b>-12.38%</b>	<b>4,023,313</b>	<b>3,917,749</b>	<b>2.69%</b>	<b>32,232,416</b>	<b>32,709,094</b>	<b>-1.46%</b>