

Sales Volume April 2019

Semen Indonesia Group Sales Volume

	MARCH			APRIL			Year to Date		
	2019	2018	Chg YoY (%)	2019	2018	Chg YoY (%)	2019	2018	Chg YoY (%)
Semen Indonesia									
Domestic	1,974,341	2,067,506	-4.51%	1,801,315	2,114,578	-14.81%	7,778,262	8,307,133	-6.37%
Export	245,344	288,845	-15.06%	293,140	279,945	4.71%	1,050,174	877,834	19.63%
	2,219,686	2,356,351	-5.80%	2,094,455	2,394,523	-12.53%	8,828,436	9,184,967	-3.88%
TLCC									
Domestic	131,508	146,538	-10.26%	117,301	179,050	-34.49%	369,547	537,171	-31.20%
Export	2,033	56,791	-96.42%	87,300	91,149	-4.22%	240,450	327,153	-26.50%
	133,541	203,329	-34.32%	204,601	270,199	-24.28%	609,997	864,323	-29.42%
Total Group (SMGR)	2,353,227	2,559,680	-8.07%	2,299,056	2,664,722	-13.72%	9,438,433	10,049,290	-6.08%
SBI (ex-Holcim)									
Domestic	776,001	795,206	-2.42%	714,806	796,857	-10.30%	3,160,987	3,146,449	0.46%
Export	32,145	-	#DIV/0!	32,145	116,773	-72.47%	140,416	220,515	-36.32%
	808,146	795,206	1.63%	746,951	913,630	-18.24%	3,301,403	3,366,963	-1.95%
SMGR + SBI	3,161,373	2,559,680	23.51%	3,046,007	2,664,722	14.31%	11,798,468	10,049,290	17.41%

*Indented numbers in orange tables are SBI numbers before the acquisition by SMIG thus not included in SMIG consolidated numbers
Total SMGR + SBI Year to Date exclude SBI January 2019 sales volume

Industry

AREA	MARCH			APRIL			YEAR TO DATE		
	2019	2018	+ (%)	2019	2018	+ (%)	2019	2018	+ (%)
JAKARTA	336,363	400,467	-16.01%	305,986	387,027	-20.94%	1,317,776	1,600,515	-17.67%
BANTEN	269,064	249,281	7.94%	265,279	281,006	-5.60%	1,078,125	1,044,093	3.26%
WEST JAVA	824,942	761,999	8.26%	761,160	771,142	-1.29%	3,241,814	3,053,956	6.15%
CENTRAL JAVA	597,674	717,968	-16.75%	619,438	754,882	-17.94%	2,482,806	2,854,359	-13.02%
YOGYAKARTA	138,971	80,686	72.24%	140,131	88,772	57.85%	526,147	334,905	57.10%
EAST JAVA	674,999	727,523	-7.22%	625,598	743,899	-15.90%	2,745,891	2,926,035	-6.16%
TOTAL JAVA	2,842,012	2,937,925	-3.26%	2,717,591	3,026,728	-10.21%	11,392,559	11,813,863	-3.57%
SUMATRA	1,042,230	1,156,632	-9.89%	1,002,668	1,153,076	-13.04%	4,244,611	4,586,598	-7.46%
KALIMANTAN	355,122	334,500	6.16%	313,506	340,520	-7.93%	1,387,892	1,369,425	1.35%
SULAWESI	464,926	406,794	14.29%	390,719	428,691	-8.86%	1,726,549	1,700,136	1.55%
NUSA TENGGARA	323,918	253,682	27.69%	289,677	284,996	1.64%	1,206,968	1,078,069	11.96%
INDONESIA TIMUR	138,004	115,319	19.67%	102,202	103,479	-1.23%	531,260	511,261	3.91%
TOTAL INDONESIA	5,166,212	5,204,852	-0.74%	4,816,363	5,337,491	-9.76%	20,489,840	21,059,352	-2.70%
EXPORT SEMEN	111,065	70,512	57.51%	115,052	121,917	-5.63%	431,207	330,986	30.28%
EXPORT KLINKER	454,877	218,333	108.34%	543,441	472,410	15.04%	1,648,904	964,971	70.88%
TOTAL EXPORT	565,942	288,845	95.93%	658,493	594,327	10.80%	2,080,110	1,295,957	60.51%
GRAND TOTAL	5,732,154	5,493,697	4.34%	5,474,856	5,931,817	-7.70%	22,569,950	22,355,309	0.96%